



RITRANSPARENCY REPORT 2019

BNP Paribas Cardif





About this report

The PRI Reporting Framework is a key step in the journey towards building a common language and industry standard for reporting responsible investment (RI) activities. This RI Transparency Report is one of the key outputs of this Framework. Its primary objective is to enable signatory transparency on RI activities and facilitate dialogue between investors and their clients, beneficiaries and other stakeholders. A copy of this report will be publicly disclosed for all reporting signatories on the PRI website, ensuring accountability of the PRI Initiative and its signatories.

This report is an export of the individual Signatory organisation's response to the PRI during the 2019 reporting cycle. It includes their responses to mandatory indicators, as well as responses to voluntary indicators the signatory has agreed to make public. The information is presented exactly as it was reported. Where an indicator offers a response option that is multiple-choice, all options that were available to the signatory to select are presented in this report. Presenting the information exactly as reported is a result of signatory feedback which suggested the PRI not summarise the information. As a result, the reports can be extensive. However, to help easily locate information, there is a **Principles index** which highlights where the information can be found and summarises the indicators that signatories complete and disclose.

Understanding the Principles Index

The Principles Index summarises the response status for the individual indicators and modules and shows how these relate to the six <u>Principles for Responsible Investment</u>. It can be used by stakeholders as an 'at-a-glance' summary of reported information and to identify particular themes or areas of interest.

Indicators can refer to one or more Principles. Some indicators are not specific to any Principle. These are highlighted in the 'General' column. When multiple Principles are covered across numerous indicators, in order to avoid repetition, only the main Principle covered is highlighted.

All indicators within a module are presented below. The status of indicators is shown with the following symbols:

Symbol	Status
✓	The signatory has completed all mandatory parts of this indicator
☑	The signatory has completed some parts of this indicator
6	This indicator was not relevant for this signatory
-	The signatory did not complete any part of this indicator
Ъ	The signatory has flagged this indicator for internal review

Within the table, indicators marked in blue are mandatory to complete. Indicators marked in grey are voluntary to complete.



Principles Index



Organisa	ational Overview						Principle				
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6		
OO TG		✓	-								
00 01	Signatory category and services	✓	Public							✓	
OO 02	Headquarters and operational countries	✓	Public							✓	
OO 03	Subsidiaries that are separate PRI signatories	✓	Public							✓	
OO 04	Reporting year and AUM	✓	Public							✓	
OO 05	Breakdown of AUM by asset class	~	Asset mix disclosed in OO 06							√	
OO 06	How would you like to disclose your asset class mix	✓	Public							✓	
OO 07	Fixed income AUM breakdown	✓	Private							✓	
OO 08	Segregated mandates or pooled funds	✓	Private							✓	
OO 09	Breakdown of AUM by market	✓	Public							✓	
OO 10	Active ownership practices for listed assets	✓	Public							✓	
00 11	ESG incorporation practices for all assets	✓	Public							✓	
00 12	Modules and sections required to complete	✓	Public							✓	
OO LE 01	Breakdown of listed equity investments by passive and active strategies	✓	Public							✓	
OO LE 02	Reporting on strategies that are <10% of actively managed listed equities	✓	Private							✓	
OO FI 01	Breakdown of fixed income investments by passive and active strategies	✓	Public							✓	
OO FI 02	Reporting on strategies that are <10% of actively managed fixed income	8	n/a							✓	
OO FI 03	Fixed income breakdown by market and credit quality	✓	Public							✓	
OO SAM 01	Breakdown of externally managed investments by passive and active strategies	✓	Private							✓	
OO PE 01	Breakdown of private equity investments by strategy	8	n/a							✓	
OO PE 02	Typical level of ownership in private equity investments	8	n/a							✓	
00 PR 01	Breakdown of property investments	✓	Private							✓	
00 PR 02	Breakdown of property assets by management	✓	Private							✓	
00 PR 03	Largest property types	✓	Private							✓	
OO INF 01	Breakdown of infrastructure investments	8	n/a							✓	
OO INF 02	Breakdown of infrastructure assets by management	8	n/a							✓	
OO INF 03	Largest infrastructure sectors	8	n/a							✓	
OO HF 01	Breakdown of hedge funds investments by strategies	8	n/a							✓	
OO End	Module confirmation page	✓	-								

CCStrate	CCStrategy and Governance						Principle			
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
SG 01	RI policy and coverage	✓	Public							✓
SG 01 CC	Climate risk	✓	Private							✓
SG 02	Publicly available RI policy or guidance documents	✓	Public						✓	
SG 03	Conflicts of interest	✓	Public							✓
SG 04	Identifying incidents occurring within portfolios	✓	Private							✓
SG 05	RI goals and objectives	✓	Public							✓
SG 06	Main goals/objectives this year	✓	Private							✓
SG 07	RI roles and responsibilities	✓	Public							✓
SG 07 CC	Climate-issues roles and responsibilities	✓	Private							✓
SG 08	RI in performance management, reward and/or personal development	1	Private							✓
SG 09	Collaborative organisations / initiatives	✓	Public				✓	✓		
SG 09.2	Assets managed by PRI signatories	✓	Private	✓						
SG 10	Promoting RI independently	✓	Public				✓			
SG 11	Dialogue with public policy makers or standard setters	1	Private				✓	✓	✓	
SG 12	Role of investment consultants/fiduciary managers	✓	Public				✓			
SG 13	ESG issues in strategic asset allocation	✓	Public	✓						
SG 13 CC		-	n/a							✓
SG 14	Long term investment risks and opportunity	✓	Private	✓						
SG 14 CC		✓	Private							✓
SG 15	Allocation of assets to environmental and social themed areas	✓	Private	✓						
SG 16	ESG issues for internally managed assets not reported in framework	8	n/a							✓
SG 17	ESG issues for externally managed assets not reported in framework	8	n/a							✓
SG 18	Innovative features of approach to RI	✓	Private							✓
SG 19	Communication	✓	Public		✓				✓	
SG End	Module confirmation page	✓	-							

Indirect -	Indirect – Manager Selection, Appointment and Monitoring					rin	General			
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
SAM 01	ESG incorporation strategies	✓	Public	✓						
SAM 02	Selection processes (LE and FI)	✓	Public	✓						
SAM 03	Evaluating engagement and voting practices in manager selection (listed equity/fixed income)	8	n/a		✓					
SAM 04	Appointment processes (listed equity/fixed income)	✓	Public	✓						
SAM 05	Monitoring processes (listed equity/fixed income)	✓	Public	~						
SAM 06	Monitoring on active ownership (listed equity/fixed income)	8	n/a	✓						
SAM 07	Percentage of (proxy) votes	8	n/a		✓					
SAM 08	Percentage of externally managed assets managed by PRI signatories	✓	Private	~						
SAM 09	Examples of ESG issues in selection, appointment and monitoring processes	✓	Public	~					✓	
SAM End	Module confirmation page	✓	-							

Direct - Listed Equity Incorporation							Principle				
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6		
LEI 01	Percentage of each incorporation strategy	✓	Public	✓							
LEI 02	Type of ESG information used in investment decision	✓	Private	✓							
LEI 03	Information from engagement and/or voting used in investment decision-making	✓	Private	✓							
LEI 04	Types of screening applied	✓	Public	✓							
LEI 05	Processes to ensure screening is based on robust analysis	✓	Public	✓							
LEI 06	Processes to ensure fund criteria are not breached	✓	Private	✓							
LEI 07	Types of sustainability thematic funds/mandates	8	n/a	✓							
LEI 08	Review ESG issues while researching companies/sectors	✓	Public	✓							
LEI 09	Processes to ensure integration is based on robust analysis	✓	Public	✓							
LEI 10	Aspects of analysis ESG information is integrated into	✓	Private	✓							
LEI 11	ESG issues in index construction	8	n/a	✓							
LEI 12	How ESG incorporation has influenced portfolio composition	✓	Private	✓							
LEI 13	Examples of ESG issues that affected your investment view / performance	✓	Private	✓							
LEI End	Module confirmation page	✓	-								



Direct - L	Direct - Listed Equity Active Ownership						Principle					
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6			
LEA 01	Description of approach to engagement	✓	Public		✓							
LEA 02	Reasoning for interaction on ESG issues	✓	Public	✓	✓	✓						
LEA 03	Process for identifying and prioritising engagement activities	✓	Public		✓							
LEA 04	Objectives for engagement activities	✓	Public		✓							
LEA 05	Process for identifying and prioritising collaborative engagement	✓	Public		✓							
LEA 06	Role in engagement process	✓	Public		✓		✓					
LEA 07	Share insights from engagements with internal/external managers	✓	Public	✓	✓							
LEA 08	Tracking number of engagements	✓	Public		✓							
LEA 09	Number of companies engaged with, intensity of engagement and effort	8	n/a		✓							
LEA 10	Engagement methods	✓	Private		✓							
LEA 11	Examples of ESG engagements	-	n/a		✓							
LEA 12	Typical approach to (proxy) voting decisions	✓	Public		✓							
LEA 13	Percentage of voting recommendations reviewed	8	n/a		✓							
LEA 14	Securities lending programme	✓	Private		✓							
LEA 15	Informing companies of the rationale of abstaining/voting against management	✓	Public		✓							
LEA 16	Informing companies of the rationale of abstaining/voting against management	✓	Public		✓							
LEA 17	Percentage of (proxy) votes cast	✓	Public		✓							
LEA 18	Proportion of ballot items that were for/against/abstentions	✓	Public		✓							
LEA 19	Proportion of ballot items that were for/against/abstentions	✓	Public		✓							
LEA 20	Shareholder resolutions	✓	Private		✓							
LEA 21	Examples of (proxy) voting activities	✓	Private		✓							
LEA End	Module confirmation page	✓	-									

Direct - I	Direct - Fixed Income							le		General
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6	
FI 01	Incorporation strategies applied	✓	Public	✓						
FI 02	ESG issues and issuer research	✓	Private	✓						
FI 03	Processes to ensure analysis is robust	✓	Public	✓						
FI 04	Types of screening applied	✓	Public	✓						
FI 05	Examples of ESG factors in screening process	✓	Private	✓						
FI 06	Screening - ensuring criteria are met	✓	Public	✓						
FI 07	Thematic investing - overview	✓	Private	✓						
FI 08	Thematic investing - themed bond processes	✓	Public	✓						
FI 09	Thematic investing - assessing impact	✓	Public	✓						
FI 10	Integration overview	✓	Public	✓						
FI 11	Integration - ESG information in investment processes	✓	Public	✓						
FI 12	Integration - E,S and G issues reviewed	✓	Public	✓						
FI 13	ESG incorporation in passive funds	-	n/a	✓						
FI 14	Engagement overview and coverage	✓	Private		✓					
FI 15	Engagement method	✓	Private	✓	✓					
FI 16	Engagement policy disclosure	✓	Private	✓	✓					
FI 17	Financial/ESG performance	✓	Private							√
FI 18	Examples - ESG incorporation or engagement		n/a	✓	✓					
FI End	Module confirmation page	✓	-							

Direct - I	Direct - Property						Principle					
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6			
PR 01	Responsible Property Investment (RPI) policy	✓	Public	✓					✓			
PR 02	Fund placement documents and RI	8	n/a	✓			✓		✓			
PR 03	Formal commitments to RI	8	n/a				✓					
PR 04	Incorporating ESG issues when selecting investments	✓	Public	~								
PR 05	Types of ESG information considered in investment selection	✓	Private	✓		✓						
PR 06	ESG issues impact in selection process	✓	Public	✓								
PR 07	ESG issues in selection, appointment and monitoring of third-party property managers	✓	Public				~					
PR 08	ESG issues in post-investment activities	✓	Public		✓							
PR 09	Proportion of assets with ESG targets that were set and monitored	✓	Public		✓	✓						
PR 10	Certification schemes, ratings and benchmarks	✓	Private		✓							
PR 11	Proportion of developments and refurbishments where ESG issues were considered	✓	Public		~							
PR 12	Proportion of property occupiers that were engaged with	✓	Public		✓							
PR 13	Proportion of green leases or MOUs referencing ESG issues	✓	Private		✓							
PR 14	Proportion of assets engaged with on community issues	✓	Private		✓							
PR 15	ESG issues affected financial/ESG performance	✓	Private	✓	✓							
PR 16	Examples of ESG issues that affected your property investments	✓	Private	✓		✓						
PR End	Module confirmation page	✓	-									

Confider	Confidence building measures						Principle					
Indicator	Short description	Status	Disclosure	1	2	3	4	5	6			
CM 01	Assurance, verification, or review	✓	Public							✓		
CM 02	Assurance of last year's PRI data	✓	Public							✓		
CM 03	Other confidence building measures	✓	Public							✓		
CM 04	Assurance of this year's PRI data	✓	Public							✓		
CM 05	External assurance	8	n/a							✓		
CM 06	Assurance or internal audit	8	n/a							✓		
CM 07	Internal verification	✓	Public							✓		
CM 01 End	Module confirmation page	✓	-									



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Reported Information

Public version

Organisational Overview

PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



В	asic inf	ormation			
00 01	Ma	andatory	Public	Gateway/Peering	General
0	O 01.1	Select the type that best describes	your organisati	on or the services you provide.	
		porate pension or superannuation or re			
		ate pension or superannuation or retiren	-		
	•	ce company			
	Foundat				
	Endown	nent			
	Develop	oment finance institution			
	Reserve	e - sovereign or government controlled f	und		
	Family o	office			
	Other, s	pecify			
00 02	Ma	andatory	Public	Peering	General
0	O 02.1	Select the location of your organisa	ition's headqua	rters.	
F	rance				
0	O 02.2	Indicate the number of countries in	which you have	e offices (including your headquar	ters).
	1				
C	2-5				
	6-10				
•	>10				
0	O 02.3	Indicate the approximate number of	f staff in your o	rganisation in full-time equivalents	s (FTE).
		FTE			
1	0000				
OO 03	M	andatory	Public	Descriptive	General
_0005	IVI	andatory —	Tubile	- Descriptive	General
0	O 03.1	Indicate whether you have subsidia their own right.	ries within you	r organisation that are also PRI siç	gnatories in
	Yes				
•	No No				



OO 03.3

Additional information. [Optional]

But other entities in the BNP Paribas group are indeed signatories: BNP Paribas Real Estate, BNP Paribas Asset Management, BP2S (securities services), Fondo Pensioni del Personale Gruppo BNL/BNP Paribas Italia

OO 04 Mandatory Public Gateway/Peering General

OO 04.1 Indicate the year end date for your reporting year.

31/12/2018

00 04.2

Indicate your total AUM at the end of your reporting year.

Include the AUM of subsidiaries, but exclude advisory/execution only assets, and exclude the assets of your PRI signatory subsidiaries that you have chosen not to report on in OO 03.2

	trillions	billions	millions	thousands	hundreds
Total AUM		239	166	975	171
Currency	EUR				
Assets in USD		272	863	959	306

 \square Not applicable as we are in the fund-raising process

OO 04.5

Additional information. [Optional

Without Unit Linked, the total AUM is 171 billions EUR. On Unit Linked, our customers chose their own investments and allocation.

OO 06 Mandatory Public Descriptive General

OO 06.1

Select how you would like to disclose your asset class mix.

- O as percentage breakdown
- as broad ranges

	Internally managed (%)	Externally managed (%)
Listed equity	<10%	<10%
Fixed income	>50%	<10%
Private equity	0	<10%
Property	<10%	<10%



Infrastructure	0	<10%
Commodities	0	0
Hedge funds	0	<10%
Fund of hedge funds	0	<10%
Forestry	0	0
Farmland	0	0
Inclusive finance	0	0
Cash	<10%	0
Money market instruments	<10%	0
Other (1), specify	0	0
Other (2), specify	0	0

OO 06.2 Publish asset class mix as per attached image [Option

OO 06.3

Indicate whether your organisation has any off-balance sheet assets [Optional].

Yes

OO 06.4

Provide an approximate percentage breakdown of your off-balance sheet assets.



	Internally managed (%)	Externally managed (%)
[a] Monetary assets		
[b] Derivatives		
[c] Cash		
[d] Trade finance		
[e] Other (1), specify	16	
[f] Other (2), specify	84	

 \bigcirc No

OO 06.5 Indicate whether your organisation uses fiduciary managers.

- O Yes, we use a fiduciary manager and our response to OO 5.1 is reflective of their management of our assets.
- No, we do not use fiduciary managers.

OO 06.6 Provide contextual information on your AUM asset class split. [Optional]

OO 06.4

Other (1), specify: property off balance sheet assets

Other (2), specify: private equity, infrastructure and loans' off balance sheet assets

OO 09	Mand	atory	Public	Peering	General
00 09	.1	Indicate the breakdown of your orga	anisation's AUM b	y market.	
		Developed Markets			
98					
		Emerging Markets			
2					
		Frontier Markets			



0

Other Markets 0 **Total 100%** 100% Asset class implementation gateway indicators 00 10 **Mandatory Public** Gateway General 00 10.1 Select the active ownership activities your organisation implemented in the reporting year. Listed equity - engagement ☑ We engage with companies on ESG factors via our staff, collaborations or service providers. ☐ We require our external managers to engage with companies on ESG factors on our behalf. ☐ We do not engage directly and do not require external managers to engage with companies on ESG factors. Listed equity - voting ☑ We cast our (proxy) votes directly or via dedicated voting providers ☐ We require our external managers to vote on our behalf. ☐ We do not cast our (proxy) votes directly and do not require external managers to vote on our behalf Fixed income SSA - engagement ☑ We engage with SSA bond issuers on ESG factors via our staff, collaborations or service providers. \square We require our external managers to engage with SSA bond issuers on ESG factors on our behalf. ☐ We do not engage directly and do not require external managers to engage with SSA bond issuers on ESG factors. Please explain why you do not. Fixed income Corporate (financial) – engagement ☑ We engage with companies on ESG factors via our staff, collaborations or service providers. ☐ We require our external managers to engage with companies on ESG factors on our behalf. ☐ We do not engage directly and do not require external managers to engage with companies on ESG factors. Please explain why you do not. Fixed income Corporate (non-financial) - engagement ☑ We engage with companies on ESG factors via our staff, collaborations or service providers. ☐ We require our external managers to engage with companies on ESG factors on our behalf.



☐ We do not engage directly and do not require external managers to engage with companies on ESG

factors. Please explain why you do not.

OO 11 Mandatory Public Gateway General

00 11.1

Select the internally managed asset classes in which you addressed ESG incorporation into your investment decisions and/or your active ownership practices (during the reporting year).

Listed equity

- We address ESG incorporation.
- We do not do ESG incorporation.

Fixed income - SSA

- We address ESG incorporation.
- We do not do ESG incorporation.

Fixed income - corporate (financial)

- We address ESG incorporation.
- We do not do ESG incorporation.

Fixed income - corporate (non-financial)

- We address ESG incorporation.
- We do not do ESG incorporation.

Property

- We address ESG incorporation.
- O We do not do ESG incorporation.

Cash

- \bigcirc We address ESG incorporation.
- We do not do ESG incorporation.

Money market instruments

- We address ESG incorporation.
- We do not do ESG incorporation.

00 11.2

Select the externally managed assets classes in which you and/or your investment consultants address ESG incorporation in your external manager selection, appointment and/or monitoring processes.



Asset class	ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
Listed equity	
	Listed equity - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
	☑ We incorporate ESG into our external manager selection process
	☑ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	☐ We do not do ESG incorporation
Fixed income - SSA	
	Fixed income - SSA - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
	☑ We incorporate ESG into our external manager selection process
	☑ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	☐ We do not do ESG incorporation
Fixed income - corporate	
(financial)	Fixed income - corporate (financial) - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
	☑ We incorporate ESG into our external manager selection process
	☑ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	☐ We do not do ESG incorporation
Fixed income - corporate	
(non-financial)	Fixed income - corporate (non-financial) - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
	☑ We incorporate ESG into our external manager selection process
	☑ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	☐ We do not do ESG incorporation
Private equity	
	Private equity - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes
	☑ We incorporate ESG into our external manager selection process
	☑ We incorporate ESG into our external manager appointment process
	☑ We incorporate ESG into our external manager monitoring process
	☐ We do not do ESG incorporation



	Description of the second seco	
	Property - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes	
	☑ We incorporate ESG into our external manager selection process	
	☑ We incorporate ESG into our external manager appointment process	
	☑ We incorporate ESG into our external manager monitoring process	
	☐ We do not do ESG incorporation	
Infrastructure		
	Infrastructure - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes	
	☑ We incorporate ESG into our external manager selection process	
	☑ We incorporate ESG into our external manager appointment process	
	☑ We incorporate ESG into our external manager monitoring process	
	☐ We do not do ESG incorporation	
Hedge funds		
	Hedge funds - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes	
	☐ We incorporate ESG into our external manager selection process	
	☐ We incorporate ESG into our external manager appointment process	
	☐ We invest only in pooled funds and external manager appointment is not applicable	
	☐ We incorporate ESG into our external manager monitoring process	
	☑ We do not do ESG incorporation	
Fund of hedge funds		
	Fund of hedge funds - ESG incorporation addressed in your external manager selection, appointment and/or monitoring processes	
	☐ We incorporate ESG into our external manager selection process	
	☐ We incorporate ESG into our external manager appointment process	
	☐ We invest only in pooled funds and external manager appointment is not applicable	
	☐ We incorporate ESG into our external manager monitoring process	
	☑ We do not do ESG incorporation	

OO 11.3b

If your organisation does not integrate ESG factors into investment decisions on your externally managed assets, explain why not.

The Hedge Funds and Funds of Hedge Funds we currently have in our portfolio do not integrate ESG criteria yet. They represent only 1.4% of our AUM and will be reduced in the next few years.



00 11.4

Provide a brief description of how your organisation includes responsible investment considerations in your investment manager selection, appointment and monitoring processes.

Most of 90% of our externally managed AUM is managed by Asset Managers who signed the PRI. We also check if they integrate ESG criterias in their process.

00 12 **Mandatory Public Gateway** General Below are all applicable modules or sections you may report on. Those which are mandatory to report (asset classes representing 10% or more of your AUM) are already ticked and read-only. 00 12.1 Those which are voluntary to report on can be opted into by ticking the box. Core modules ☑ Organisational Overview ☑ Strategy and Governance RI implementation directly or via service providers ☑ Listed Equity incorporation Direct - Listed Equity active ownership ☑ (Proxy) voting Direct - Fixed Income ☑ Fixed income - SSA ☑ Fixed income - Corporate (financial) ☑ Fixed income - Corporate (non-financial) ☑ Property RI implementation via external managers



Indirect - Selection, Appointment and Monitoring of External Managers ☑ Listed Equities ☑ Fixed income - SSA ☑ Fixed income - Corporate (financial) ☑ Fixed income - Corporate (non-financial) ☑ Private Equity ☑ Property ✓ Infrastructure Closing module

☑ Closing module

Peering questions

OO LE 01	Mandatory	Public	Gateway	General

00 LE 01.1

Provide a breakdown of your internally managed listed equities by passive, active - quantitative (quant), active - fundamental and active - other strategies.

Update: this indicator has changed from "Mandatory to report, voluntary to disclose" to "Mandatory". Your response to this indicator will be published in the Public Transparency Report. This change is to enable improved analysis and peering.

Percentage of internally managed listed equities



Strategies	Percentage of internally managed listed equities
Passive	O >50%
	O 10-50%
	<10%
	0 0%
Active - quantitative (quant)	○ >50%
	O 10-50%
	O <10%
	● 0%
Active - fundamental and active - other	
	O 10-50%
	O <10%
	O 0%
Total 100%	

OO FI 01	Mandatory	Public	Gateway	General
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Update: this indicator has changed from "Mandatory to report, voluntary to disclose" to "Mandatory". Your response to this indicator will be published in the Public Transparency Report. This change is to enable improved analysis and peering.

OO FI 01.1

Provide a breakdown of your internally managed fixed income securities by active and passive strategies



Туре	Passive	Active - quantitative	Active - fundamental & others	Total internally managed fixed income security
SSA	>50%10-50%<10%● 0%	○ >50% ○ 10-50% ○ <10% ● 0%	● >50%○ 10-50%○ <10%○ 0%	100%
Corporate (financial)	>50%10-50%<10%● 0%	>50%10-50%<10%● 0%	>50%10-50%<10%0%	100%
Corporate (non-financial)	>50%10-50%€ <10%0%	○ >50% ○ 10-50% ○ <10% ● 0%	>50%10-50%<10%0%	100%

	OO FI 03	Mandatory	Public	Descriptive	General
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Update: this indicator has changed from "Mandatory to report, voluntary to disclose" to "Mandatory". Your response to this indicator will be published in the Public Transparency Report. This change is to enable improved analysis and peering.

OO FI 03.1 Indicate the approximate (+/- 5%) breakdown of your SSA investments, by developed markets and emerging markets.

SSA		
		Developed markets
	99	
		Emerging markets
	01	
		Total
	100%	

OO FI 03.2

Indicate the approximate (+/-5%) breakdown of your corporate and securitised investments by investment grade or high-yield securities.



Туре	Investment grade (+/- 5%)	High-yield (+/- 5%)	Total internally managed
Corporate (financial)	>50%10-50%<10%0%	>50%10-50%● <10%0%	100%
Corporate (non-financial)	>50%10-50%<10%0%	>50%10-50%● <10%0%	100%

If you are invested in private debt and reporting on ratings is not relevant for you, please indicate below

 $[\]square$ OO FI 03.2 is not applicable as our internally managed fixed income assets are invested only in private debt.

BNP Paribas Cardif

Reported Information

Public version

Strategy and Governance

PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



Investment policy

SG 01 Mandatory Public Core Assessed General

New selection options have been added to this indicator. Please review your prefilled responses carefully.

SG 01.1

Indicate if you have an investment policy that covers your responsible investment approach.

Yes

SG 01.2

Indicate the components/types and coverage of your policy.

Select all that apply

Policy components/types	Coverage by AUM	
☑ Policy setting out your overall approach	O Applicable policies cover all AUM	
☐ Formalised guidelines on environmental factors	Applicable policies cover a majority of AUM	
☐ Formalised guidelines on social factors	O Applicable policies cover a minority of AUM	
$\hfill\Box$ Formalised guidelines on corporate governance factors		
☐ Fiduciary (or equivalent) duties		
☑ Asset class-specific RI guidelines		
☑ Sector specific RI guidelines		
☑ Screening / exclusions policy		
☐ Engagement policy		
☑ (Proxy) voting policy		
☐ Other, specify (1)		
☐ Other, specify(2)		



SG 01.3	Indicate if the investment policy covers any of the following		
☑ Your organisation's definition of ESG and/or responsible investment and it's relation to investments			
✓ Your inve	estment objectives that take ESG factors/real economy influence into account		
☑ Time hori	izon of your investment		
☐ Governance structure of organisational ESG responsibilities			
☑ ESG incorporation approaches			
☑ Active ownership approaches			
☑ Reporting			
☑ Climate change			
☑ Understanding and incorporating client / beneficiary sustainability preferences			
☐ Other RI considerations, specify (1)			
☐ Other RI considerations, specify (2)			
SG 01.4	Describe your organisation's investment principles and overall investment strategy,		

economy impact.

Our investment decisions are based upon a full ESG screening, using data from the rating agency VIGEO. The

We have extended the coverage of our data to cater for a larger part of our assets (for instance, US assets now incorporated)

Some of our investment finance the "real economy": financing of SMEs (like the NOVA, NOVI, NOVO funds set up by the insurers' community) or BNP Paribas France Crédit, a mutual fund financing French mid-cap.

 \bigcirc No

I confirm I have read and understood the Accountability tab for SG 01

I confirm I have read and understood the Accountability tab for SG 01

company ratings incorporate a systematic review/ company analysis.

SG 02 Mandatory Public Core Assessed PRI 6

New selection options have been added to this indicator. Please review your prefilled responses carefully.

SG 02.1

Indicate which of your investment policy documents (if any) are publicly available. Provide a URL and an attachment of the document.

☑ Policy setting out your overall approach

URL/Attachment

☑ URL



URL {hyperlink:https://www.bnpparibascardif.com/documents/583427/923987/2017-RAPPORT-LTE-ART173-A4-UK-BAT_PAGE+A+PAGE.pdf/103d097e-cf11-4a0e-82d4-ff60c5358999} ☐ Attachment (will be made public) ☐ Asset class-specific RI guidelines ☐ Sector specific RI guidelines ☐ Screening / exclusions policy ☐ (Proxy) voting policy ☐ We do not publicly disclose our investment policy documents Indicate if any of your investment policy components are publicly available. Provide URL and an SG 02.2 attachment of the document. ☑ Your organisation's definition of ESG and/or responsible investment and it's relation to investments **URL/Attachment ☑** URL **URL** {hyperlink:https://www.bnpparibascardif.com/documents/583427/923987/2017-RAPPORT-LTE-ART173-A4-UK-BAT_PAGE+A+PAGE.pdf/103d097e-cf11-4a0e-82d4-ff60c5358999} ☐ Attachment ☐ Your investment objectives that take ESG factors/real economy influence into account \square Time horizon of your investment ☑ ESG incorporation approaches **URL/Attachment ☑** URL URL {hyperlink:https://www.bnpparibascardif.com/documents/583427/923987/2017-RAPPORT-LTE-ART173-A4-UK-BAT_PAGE+A+PAGE.pdf/103d097e-cf11-4a0e-82d4-ff60c5358999} ☐ Attachment

☐ Active ownership approaches☐ Reporting

☑ Climate change

URL/Attachment

☑ URL



URL

 $\label{thm:matter:mat$

□ Attachment

☐ Understanding and incorporating client / beneficiary sustainability preferences

☐ We do not publicly disclose any investment policy components

SG 02.3

Additional information [Optional].

An updated version of Responsible Investment Report will be available from our corporate web site from July 2019 (to comply with French Article 173 Energy Transition Law).

www.bnpparibascardif.com

SG 03 Mandatory Public Core Assessed General

SG 03.1

Indicate if your organisation has a policy on managing potential conflicts of interest in the investment process.

Yes

SG 03.2

Describe your policy on managing potential conflicts of interest in the investment process.

We have a specific policy covering conflicts of interest for our financial activities.

This procedure applies to all staff members. Online module.

Should a person identify a potential conflict of interest situation, they must report it immediately to the compliance department.

The procedure is derived from the global risk cartography and risk control procedures used at the BNP Paribas group level.

An on-line training module is available and mandatory to all exposed people.

The procedure also abides by the US Bank Holding Company Act (Volcker Rule).

 \bigcirc No

SG 03.3

Additional information. [Optional]

Each employee must complete an online module on Business Ethics and Code of Conduct.

Objectives and strategies

SG 05 Mandatory Public Gateway/Core Assessed General



Indicate if and how frequently your organisation sets and reviews objectives for its responsible SG 05.1 investment activities. O Quarterly or more frequently Biannually Annually O Less frequently than annually O Ad-hoc basis O It is not set/reviewed **Governance and human resources SG 07 Mandatory Public Core Assessed**

SG 07.1

☐ Board members or trustees

Roles

✓ Internal Roles (triggers other options)

Select from the below internal roles

☑ Chief Executive Officer (CEO), Chief Investment Officer (CIO), Chief Operating Officer (COO), **Investment Committee**

Indicate the internal and/or external roles used by your organisation, and indicate for each whether

they have oversight and/or implementation responsibilities for responsible investment.

☑ Oversight/accountability for responsible investment

☐ Implementation of responsible investment

☐ No oversight/accountability or implementation responsibility for responsible investment

☐ Other Chief-level staff or head of department, specify

☑ Portfolio managers

☑ Oversight/accountability for responsible investment

☑ Implementation of responsible investment

☐ No oversight/accountability or implementation responsibility for responsible investment

☐ Investment analysts

☐ Dedicated responsible investment staff

☐ Investor relations

☑ Other role, specify (1)

Other description (1)

CSR/SRI project manager



General

☑ Oversight/accountability for responsible investment			
☐ Implementation of responsible investment			
$\hfill \square$ No oversight/accountability or implementation responsibility for responsible investment			
☐ Other role, specify (2)			
☐ External managers or service providers			

SG 07.2

For the roles for which you have RI oversight/accountability or implementation responsibilities, indicate how you execute these responsibilities.

- Monitoring SRI assets and reporting
- Preparing communication documents (infographics), input for press releases liaising with the communication and asset management departments.
- Our investment process is in continuous evolution with our growing expertise on ESG.

SG 07.3 Indicate the number of dedicated responsible investment staff your organisation has.

Number

SG 07.4 Additional information. [Optional]

Staff involved in RI activities dedicate a significant amount of their time to responsible investment (>50%)

I confirm I have read and understood the Accountability tab for SG 07

I confirm I have read and understood the Accountability tab for SG 07

Promoting responsible investment

SG 09 Mandatory Public Core Assessed PRI 4,5

SG 09.1

Select the collaborative organisation and/or initiatives of which your organisation is a member or in which it participated during the reporting year, and the role you played.

Select all that apply

☑ Principles for Responsible Investment



	Your organisation's role in the initiative during the reporting period (see definitions)			
□ Basic				
☑ Moderate				
☐ Advanced				
☐ Asian Corporate Governance Association				
□ Australian Council of Superannuation Investors				
□ AFIC – La Commission ESG				
☐ BVCA – Resp	□ BVCA – Responsible Investment Advisory Board			
☑ CDP Climate	Change			
	Your organisation's role in the initiative during the reporting period (see definitions)			
☑ Basic				
☐ Moder	ate			
☐ Advan	ced			
	Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]			
BNP Paribas	Cardif is indirectly involved in the initiative through BNP Paribas group membership to CDP			
☐ CDP Forests				
☐ CDP Water				
	Centre for Financial Market Integrity			
	ponsible Investment in SA (CRISA)			
	ponsible Finance in the 21st Century			
	titutional Investors (CII)			
□ Eumedion				
	ustries Transparency Initiative (EITI)			
☐ ESG Researc				
☐ Invest Europe	Responsible Investment Roundtable			
☐ Global Investors Governance Network (GIGN)				
□ Global Impact Investing Network (GIIN)				
☐ Global Real Estate Sustainability Benchmark (GRESB)				
☑ Green Bond Principles				
	Your organisation's role in the initiative during the reporting period (see definitions)			
☑ Basic				
☐ Moder	☐ Moderate			
□ Advan	ced			



Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]

BNP Paribas Cardif is indirectly involved in the initiative through BNP Paribas group membership to Green Bond Principles.

Institutional Investors Group on Climate Change (IIGCC)				
Interfaith Center on Corporate Responsibility (ICCR)				
□ International Corporate Governance Network (ICGN)				
□ Investor Group on Climate Change, Australia/New Zealand (IGCC)				
□ International Integrated Reporting Council (IIRC)				
□ Investor Network on Climate Risk (INCR)/CERES				
□ Local Authority Pension Fund Forum				
□ Principles for Sustainable Insurance				
☐ Regional or National Social Investment Forums (e.g. UKSIF, Eurosif, ASRIA, RIAA), specify				
□ Responsible Finance Principles in Inclusive Finance				
□ Shareholder Association for Research and Education (Share)				
☑ United Nations Environmental Program Finance Initiative (UNEP FI)				
Your organisation's role in the initiative during the reporting period (see definitions)				
☑ Basic				
☐ Moderate				
□ Advanced				
Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]				
BNP Paribas Cardif is indirectly involved in the initiative through BNP Paribas group membership to the UNEP FI.				
BNP Paribas Cardif has a voluntary initiative to reduce environmental impacts signing a charter on improving the energy performance of office buildings and shopping centers, on 31 October 2013.				
☑ United Nations Global Compact				
Your organisation's role in the initiative during the reporting period (see definitions)				
☑ Basic				
☐ Moderate				
☐ Advanced				



Provide a brief commentary on the level of your organisation's involvement in the initiative. [Optional]

BNP Paribas Cardif is indirectly involved in the initiative through BNP Paribas group membership to the UN Global Compact

☑ Other collaborative organisation/initiative, specify

Signatory of Montréal Carbon Pledge since july 2016

	Your organisation's role in the in	nitiative during the	reporting year (see definitions)		
☑ Basic					
☐ Moderate					
☐ Advanc					
☑ Other collaborative organisation/initiative, specify					
Tobacco Free I	Tobacco Free Finance Pledge				
Your organisation's role in the initiative during the reporting year (see definitions)					
☑ Basic					
☐ Moderate					
☐ Advanc	☐ Advanced				
□ Other collaborative organisation/initiative, specify					
□ Other collaborative organisation/initiative, specify					
Mandato	ry	Public	Core Assessed	PRI 4	

Yes

SG 10.1

SG 10

SG 10.2

initiatives.

Indicate the actions your organisation has taken to promote responsible investment independently of collaborative initiatives. Provide a description of your role in contributing to the objectives of the selected action and the typical frequency of your participation/contribution.

Indicate if your organisation promotes responsible investment, independently of collaborative

☑ Provided or supported education or training programmes (this includes peer to peer RI support) Your education or training may be for clients, investment managers, actuaries, broker/dealers, investment consultants, legal advisers etc.)

Description

Passing on PRI information, workshops and reports to specific (fixed income or property) portfolio managers within AM team. Also spreading RI information internally towards sales& network managers. CSR-SRI committe set up in 2018 (3 were conducted)



Frequency of contribution			
Quarterly or more frequently			
○ Biannually			
○ Annually			
○ Less frequently than annually			
○ Ad hoc			
○ Other			
\square Provided financial support for academic or industry research on responsible investment			
\square Provided input and/or collaborated with academia on RI related work			
$\hfill \Box$ Encouraged better transparency and disclosure of responsible investment practices across the investment industry			
\square Spoke publicly at events and conferences to promote responsible investment			
\square Wrote and published in-house research papers on responsible investment			
☐ Encouraged the adoption of the PRI			
\square Responded to RI related consultations by non-governmental organisations (OECD, FSB etc.)			
☑ Wrote and published articles on responsible investment in the media			
Description			
Interviews: - 26th of march 2018 : Finance option : "Banks encourage investment on thematic fonds" - 5th april 2018 : BFM Business / Green Reflex : "Insurance and energy transition" - 1st july 2018 : La Tribune de l'assurance / "Insurer on green finance" - 12th november 2018 : Finance option / "RI Fonds would like to be more visible" - 26th november 2018 : BFM Business / Intégrale Placements : « the consumers' appetite on responsible investments » - 26th of november 2018 : Option finance / « the natural capital, new ways for ESG analysis for investors"			
Web articles - June 2018 : "From ESG to impact investing, the development of responsible investment" - November 2018 : "insurers' role as investors in the real economy" - Décember 2018: "When finance contribute to lands responsible management "			
Frequency of contribution			
Quarterly or more frequently			
○ Biannually			

		Frequency of contribution		
	○ Quarterl	y or more frequently		
	○ Biannually			
	○ Annually			
	O Less fre	quently than annually		
	Ad hoc			
	Other			
	A member of	PRI advisory committees/ working groups, specify		
	On the Board	of, or officially advising, other RI organisations (e.g. local SIFs)		
	Other, specif	y		
No	40			



 \circ

Outsourcing to fiduciary managers and investment consultants							
SG 12	M	andatory	Public	Core Assessed	PRI 4		
Nev	New selection options have been added to this indicator. Please review your prefilled responses carefully.						
S	G 12.1	Indicate whether your organisation	n uses investme	nt consultants.			
	☐ Yes, we use investment consultants ☑ No, we do not use investment consultants.						
E	SG issu	ues in asset allocation					
SG 13	M	andatory	Public	Descriptive	PRI 1		
V	Indicate whether the organisation undertakes scenario analysis and/or modelling and provide a description of the scenario analysis (by asset class, sector, strategic asset allocation, etc.). ✓ Yes, to assess future ESG factors Describe We have made a first attempt of estimating the portfolio degree scenario analysis at dec 2017 end. This was applied to direct equity and corporate bonds. The analysis was differentiated by asset class (equity versus bonds) and provided the contribution of companies invested in. ✓ Yes, to assess future climate-related risks and opportunities						
We have made a first attempt of estimating the portfolio degree scenario analysis at dec 2017 end. This was applied to direct equity and corporate bonds. The analysis was differentiated by asset class (equity versus bonds) and provided the contribution of companies invested in. No, not to assess future ESG/climate-related issues							
S	G 13.2	Indicate if your organisation considerate assets between sectors or geogra		s in strategic asset allocation and/or	allocation of		
		We do the following					
	☑ Alloc	ation between asset classes					
	☐ Determining fixed income duration						
		ation of assets between geographic ma	arkets				
	☑ Sector weightings						
	☐ Other, specify						



SG 13.3

Additional information. [OPTIONAL]

Scenario analyses are currently being performed on the portfolio at dec 2018 end. Metholodology is to be complemented by a second data provider. Carbone 4 data has been used in 2017. 2018 analyses will include carbone4 and another provider.

Communication SG 19 Mandatory Public Core Assessed PRI 2, 6 Indicate whether your organisation typically discloses asset class specific information proactively. Select the frequency of the disclosure to clients/beneficiaries and the public, and provide a URL to the public information.

Caution! The order in which asset classes are presented below has been updated in the online tool to match the Reporting Framework overview.

If you are transferring data from an offline document, please check your response carefully.

Selection, Appointment and Monitoring

Do you disclose?

O We do not disclose to either clients/beneficiaries or the public.

 $\ensuremath{\bigcirc}$ We disclose to clients/beneficiaries only.

We disclose to the public

The information disclosed to clients/beneficiaries is the same

Yes

 \bigcirc No



Disclosure to public and URL
Disclosure to public and URL
☐ How responsible investment considerations are included in manager selection, appointment and monitoring processes
☐ Details of the responsible investment activities carried out by managers on your behalf
☐ E, S and/or G impacts and outcomes that have resulted from your managers' investments and/or active ownership
☑ Other
Specify
We give informations (eg amounts, thematic) about our different indirect investments in our annual Responsible Investment Report.
<u> </u>
Frequency
□ Quarterly or more frequently
□ Biannually
✓ Annually
☐ Less frequently than annually
☐ Ad-hoc/when requested
URL
{hyperlink:https://www.bnpparibascardif.com/documents/583427/923987/2017-RAPPORT-LTE-ART173-A4-
UK-BAT_PAGE+A+PAGE.pdf/103d097e-cf11-4a0e-82d4-ff60c5358999}
Listed equity - Incorporation
Do you disclose?
O We do not proactively disclose it to the public and/or clients/beneficiaries
○ We disclose to clients/beneficiaries only.
We disclose it publicly
The information disclosed to clients/beneficiaries is the same
Yes



Disclosure to public and URL	
Disclosure to public and URL	
Broad approach to ESG incorporation Detailed explanation of ESC incorporation strategy used.	
O Detailed explanation of ESG incorporation strategy used	4
Frequency	
□ Quarterly or more frequently	
□ Biannually	
☑ Annually	
☐ Less frequently than annually	
☐ Ad-hoc/when requested	
URL	
{hyperlink:https://www.bnpparibascardif.com/documents/583427/923987/2017-RAPPORT-LTE-ART173-A4-UK-BAT_PAGE+A+PAGE.pdf/103d097e-cf11-4a0e-82d4-ff60c5358999}	
Listed equity - Engagement	
Do you disclose?	
We do not disclose to either clients/beneficiaries or the public.	
○ We disclose to clients/beneficiaries only.	
O We disclose to the public	
Listed equity – (Proxy) Voting	
Do you disclose?	
We do not disclose to either clients/beneficiaries or the public.	
○ We disclose to clients/beneficiaries only.	
We disclose to the public	
The information disclosed to clients/beneficiaries is the same	
● Yes	



Disclosure to public and URL
Disclosure to public and URL
Disclose all voting decisions
Disclose some voting decisions
Only disclose abstentions and votes against management
Frequency
☐ Quarterly or more frequently
☐ Biannually
☑ Annually
☐ Less frequently than annually
☐ Ad hoc/when requested
URL
{hyperlink:https://www.bnpparibascardif.com/documents/583427/923987/2017-RAPPORT-LTE-ART173-A4-UK-BAT_PAGE+A+PAGE.pdf/103d097e-cf11-4a0e-82d4-ff60c5358999}
Fixed income
Do you disclose?
 We do not disclose to either clients/beneficiaries or the public.
○ We disclose to clients/beneficiaries only.
We disclose to the public
The information disclosed to clients/beneficiaries is the same



Disclosure to public and URL								
Disclosure to public and URL								
Broad approach to RI incorporation								
Detailed explanation of RI incorporation strategy used								
Frequency								
□ Quarterly								
□ Biannually								
☑ Annually								
☐ Less frequently than annually								
☐ Ad hoc/when requested								
URL								
{hyperlink:https://www.bnpparibascardif.com/documents/583427/923987/RAPPORT-LTE-ART173-UK.pdf/0e3c259c-469d-4de3-b172-9811dc8e6b82}								
Property								
Do you disclose?								
O We do not disclose to either clients/beneficiaries or the public.								
○ We disclose to clients/beneficiaries only.								
We disclose to the public								
The information disclosed to clients/beneficiaries is the same								
Yes								



Disclosure to public and URL								
Disclosure to public and URL								
☑ ESG information on how you select property investments								
☑ ESG information on how you monitor and manage property investments								
☑ Information on your property investments' ESG performance								
□ Other								
Frequency								
☐ Quarterly or more frequently								
□ Biannually								
☑ Annually								
☐ Less frequently than annually								
☐ Ad-hoc/when requested								
URL								
{hyperlink:https://www.bnpparibascardif.com/documents/583427/923987/2017-RAPPORT-LTE-ART173-A4-UK-BAT_PAGE+A+PAGE.pdf/103d097e-cf11-4a0e-82d4-ff60c5358999}								
URL								
{hyperlink:http://www.planbatimentdurable.fr/charte-pour-l-efficacite-energetique-des-batiments-r204.html}								

SG 19.2 Additional information [Optional]

We reported about property investments in our RI report and more specifically regarding buildings energy efficiency, we report to the French Building Energy Efficiency Initiative with the data from our buildings energy consumption synthesis.



BNP Paribas Cardif

Reported Information

Public version

Indirect - Manager Selection, Appointment and Monitoring

PRI disclaimer

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	Listed Equity and Fixed Income Strategies											
SAM	01	Man	datory			Public	Gateway	PRI 1				
	SAM 01.1 Indicate which of the following ESG incorporation strategies you require your external manager(s) to implement on your behalf for all your listed equity and/or fixed income assets: Active investment strategies											
st	ctive inverrategies	estme	nt	Listed Equity	FI - SSA	FI - Corporate (financial)	FI - Corporate (non-financial)					

Passive investment strategies

 $\sqrt{}$

Passive investment strategies	Listed Equity		
Screening			
Thematic	\checkmark		
Integration			
None of the above			

SAM 01.2

Thematic

Integration

None of the above

Additional information. [Optional

For passive investments strategies, we recently started investing in ESG ETFs, since ETF providers started to offer more of these kind of trackers.

Answers might be different from a fund to another. Although we are increasing the proportion of ESG thematic funds or ESG screening or integration funds in our portfolio, it does not represent 100% of the funds we are invested in. Some of them do not yet take ESG issues in consideration. It is then difficult to answer for all the different funds at one time.



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UU	ш	O L	U

SAM 02 Mandatory Public Core Assessed PRI 1

SAM 02.1

Indicate what RI-related information your organisation typically covers in the majority of selection documentation for your external managers

	LE	FI - SSA	FI - Corporate (financial)	FI - Corporate (non- financial)	Private equity	Property	Infrastructure
Your organisation's investment strategy and how ESG objectives relate to it							₹
ESG incorporation requirements					V		Ø
ESG reporting requirements							
Other	V	\checkmark	V	V			
No RI information covered in the selection documentation							

If you select any 'Other' option(s), specify

Answers might be different from a fund to another. Although we are increasing the proportion of ESG thematic funds or ESG screening or integration funds in our portfolio, it does not represent 100% of the funds we are invested in. Some of them do not yet take ESG issues in consideration. It is then difficult to answer for all the different funds at one time.

For property assets, the questionnaire is not adapted to our activity in investment and management.

SAM 02.2

Explain how your organisation evaluates the investment manager's ability to align between your investment strategy and their investment approach

Strategy



	LE	FI - SSA	FI - Corporate (financial)	FI - Corporate (non- financial)	Private equity	Property	Infrastructure
Assess the time horizon of the investment manager's offering vs. your/beneficiaries' requirements							☑
Assess the quality of investment policy and its reference to ESG	\overline{V}	V			V		☑
Assess the investment approach and how ESG objectives are implemented in the investment process							☑
Review the manager's firm-level vs. product-level approach to RI					V		V
Assess the ESG definitions to be used					V		V
Other							
None of the above							

ESG people/oversight



	LE	FI - SSA	FI - Corporate (financial)	FI - Corporate (non- financial)	Private equity	Property	Infrastructure
Assess ESG expertise of investment teams	V				V		☑
Review the oversight and responsibilities of ESG implementation					V		V
Review how is ESG implementation enforced /ensured							✓
Review the manager's RI-promotion efforts and engagement with the industry					✓		V
Other							
None of the above		\checkmark	V	V			

Process/portfolio construction/investment valuation



					1		
	LE	FI - SSA	FI - Corporate (financial)	FI - Corporate (non- financial)	Private equity	Property	Infrastructure
Review the process for ensuring the quality of the ESG data used							
Review and agree the use of ESG data in the investment decision making process							
Review and agree the impact of ESG analysis on investment decisions					V		
Review and agree ESG objectives (e.g. risk reduction, return seeking, real-world impact)					V		☑
Review and agree manager's ESG risk framework					V		
Review and agree ESG risk limits at athe portfolio level (portfolio construction) and other ESG objectives							
Review how ESG materiality is evaluated by the manager							
Review process for defining and communicating on ESG incidents							
Review and agree ESG reporting frequency and detail			\square		V		
Other, specify							

None of the above	one of the above		\checkmark							
SAM 02.3	Indicat	Indicate the selection process and its ESG/RI components								
	☑ Review ESG/RI responses to RfP, RfI, DDQ etc.									
☐ Review re	☐ Review responses to PRI's Limited Partners' Responsible Investment Due Diligence Questionnaire (LP DDQ)									
☑ Review p	ublicly ava	ailable	e informa	ation on ESG/R	I					
☐ Review a	ssurance	proce	ss on E	SG/RI data and	processes					
☐ Review P	RI Transp	paren	cy Repo	rts						
☐ Request a	☐ Request and discuss PRI Assessment Reports									
✓ Meetings	☑ Meetings with the potential shortlisted managers covering ESG/RI themes									
☑ Site visits	☑ Site visits to potential managers offices									
☐ Other, sp	☐ Other, specify									

When selecting external managers does your organisation set any of the following:

	LE	FI -	FI - Corporate	FI - Corporate	Private	Property	Infrastructure
		SSA	(financial)	(non-financial)	equity		
ESG performance development targets	V	V	V	V	\checkmark		V
ESG score					\checkmark		V
ESG weight							
Real world economy targets							
Other RI considerations							
None of the above							

SAM 02.5

SAM 02.4

Describe how the ESG information reviewed and discussed affects the selection decision making process.[OPTIONAL]

For property assets, the questionnaire is not adapted to our activity in investment and management

Арро	intment			
SAM 04	Mandatory	Public	Core Assessed	PRI 1



SAM 04.1	Indicate if in the majority of cases and where the structure of the product allows, your organisation does any of the following as part of the manager appointment and/or commitment process								
□ Sets stand	dard benchmarks or ESG benchmarks								
☑ Defines E	☑ Defines ESG objectives and/ or ESG related exclusions/restrictions								
☐ Sets incer	☐ Sets incentives and controls linked to the ESG objectives								
	reporting on ESG objectives								
✓ Requires	the investment manager to adhere to ESG guidelines, regulations, principles or standards								
☐ Other, spe	ecify (1)								
☐ Other, spe	ecify (2)								
☐ None of the	ne above								
SAM 04.2	Provide an example per asset class of your benchmarks, objectives, incentives/controls and reporting requirements that would typically be included in your managers' appointment.								
	Asset class								
☐ Listed e	equity (LE)								
☐ Fixed in	ncome - SSA (SSA)								
☐ Fixed in	ncome - Corporate (financial)								
☐ Fixed in	ncome - Corporate (non-financial)								
✓ Private	equity								
	Benchmark								
✓ W	e do not set benchmarks								
	ESG Objectives								
□ ES	GG related strategy, specify								
☑ ES	SG related investment restrictions, specify								
BN	IPP Group restrictions located in our side letters								
	☐ ESG integration, specify								
□ Er	☐ Engagement, specify								
□Vo	oting, specify								
□Pr	omoting responsible investment								
☑ ES	☑ ESG specific improvements								

Incentives and controls

 \square ESG guidelines/regulation, principles/standards, specify

☑ We do not set incentives and controls

 $\hfill\square$ Other, specify



monitoring after initial investments several ESG KPIs (e.g. employement created)

		Reporting requirements
	O Ad-hoc/v	vhen requested
	Annually	
	O Bi-annua	ally
	○ Quarterly	/
	O Monthly	
	Property	
V	Infrastructure	
		Benchmark
	☑ We do n	ot set benchmarks
		ESG Objectives
	☐ ESG rela	ated strategy, specify
	☑ ESG rela	ated investment restrictions, specify
	BNPP G	roup restrictions located in our side letters
	☐ ESG inte	egration, specify
	□ Engager	nent, specify
	☐ Voting, s	pecify
	☐ Promotir	ng responsible investment
	☑ ESG spe	ecific improvements
	monitorir	ng after initial investments several ESG KPIs (e.g. green energy produced)
	☐ ESG gui	delines/regulation, principles/standards, specify
	☐ Other, sp	pecify
		Incentives and controls
	☑ We do n	ot set incentives and controls
		Reporting requirements
		vhen requested
	Annually	
	○ Bi-annua	
	○ Quarterly	y .
	 Monthly 	



SAM 04.3	Indicate which of these actions your	organisation migh	t take if any of the requirements a	re not met			
□ Discuss requirements not met and set project plan to rectify							
□ Place investment manager on a "watch list"							
☐ Track and investigate reason for non-compliance							
☐ Re-negotiate fees							
☐ Failing all	actions, terminate contract with the m	anager					
☐ Other, spe	ecify						
✓ No actions	are taken if any of the ESG requirem	nents are not met					
Monitoring							
Man	datory	Public	Core Assessed	DDI 1			

When monitoring managers, indicate which of the following types of responsible investment information your organisation typically reviews and evaluates

Principles for Responsible Investment

SAM 05.1

	LE	FI - SSA	FI - Corporate (financial)	FI - Corporate (non- financial)	Private equity	Property	Infrastructure
ESG objectives linked to investment strategy (with examples)	V				V	V	
Evidence on how the ESG incorporation strategy(ies) affected the investment decisions and financial / ESG performance of the portfolio/fund					☑		
Compliance with investment restrictions and any controversial investment decisions							
ESG portfolio characteristics	V				V	\checkmark	\checkmark
How ESG materiality has been evaluated by the manager in the monitored period					☑	V	☑
Information on any ESG incidents							
Metrics on the real economy influence of the investments					I	V	V
PRI Transparency Reports	V	V	V	V			
PRI Assessment Reports							
RI-promotion and engagement with the industry to enhance RI implementation					V		☑
Changes to the oversight and responsibilities of ESG implementation							
Other general RI							

considerations in investment management agreements; specify				
None of the above				

SAM 05.2

When monitoring external managers, does your organisation set any of the following to measure compliance/progress

	LE	FI - SSA	FI - Corporate (financial)	FI - Corporate (non-financial)	Private equity	Property	Infrastructure
ESG score					V		V
ESG weight							
ESG performance minimum threshold							
Real world economy targets					V		Ø
Other RI considerations							
None of the above	V	V	V	V		$\overline{\lor}$	

SAM 05.3

Provide additional information relevant to your organisation's monitoring processes of external managers. [OPTIONAL]

For property assets, our answers are based on our experience related to our investment in 2 funds :

- housings for people with modest income
- housings with social impact.

Outputs and outcomes

SAM 09 Mandatory Public Additional Assessed PRI 1,6

SAM 09.1

Provide examples of how ESG issues have been addressed in the manager selection, appointment and/or monitoring process for your organisation during the reporting year.

☑ Add Example 1



Topic or issue	ESG Thematic
Conducted by	☑ Internal staff
Asset class	 □ All asset classes ☑ Listed Equity □ Fixed income – SSA □ Fixed income – corporate (financial) □ Fixed income – corporate (non financial) □ Private equity □ Property □ Infrastructure
Scope and process	We are looking for ESG Best in Class, Energy Transition thematic fund, Aqua, Food, Social thematic, etc
Outcomes	During the last few years, the AUM in these kind of funds have increased and will keep growing.

☑ Add Example 2

Topic or issue	Selection of Private Equity funds
Conducted by	☑ Internal staff
Asset class	□ All asset classes □ Listed Equity □ Fixed income – SSA □ Fixed income – corporate (financial) □ Fixed income – corporate (non financial) □ Private equity □ Property □ Infrastructure
Scope and process	When investing into Private Equity funds, the internal portfolio management team will assess the ESG implementation and objectives of the GP. A 2-level approach has been designed: a. GP's level, b. Portfolio level
Outcomes	The BNPP Cardif investment committee will afterwards take into consideration these elements when validating a Private equity fund investment.

☑ Add Example 3



Topic or issue	Selection of Infrastructure funds					
Conducted by	☑ Internal staff					
Asset class	□ All asset classes □ Listed Equity □ Fixed income – SSA □ Fixed income – corporate (financial) □ Fixed income – corporate (non financial) □ Private equity □ Property □ Infrastructure					
Scope and process	When investing into Infrastructure funds, the internal portfolio management team will assess the ESG implementation and objectives of the GP. A 2-level approach has been designed: a. GP's level, b. Portfolio level					
Outcomes	The BNPP Cardif investment committee will afterwards take into consideration these elements when validating an Infrastructure fund investment.					
☐ Add Example 4						
☐ Add Example 5						
☐ Add Example 6						
☐ Add Exa	mple 7					
☐ We are not able to provide examples						



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Reported Information

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Direct - Listed Equity Incorporation

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ESG incorporation in actively managed listed equities

Implementation processes **LEI 01 Mandatory Public Gateway** PRI 1 Indicate (1) which ESG incorporation strategy and/or combination of strategies you apply to your actively managed listed equities and (2) the breakdown of your actively managed listed **LEI 01.1** equities by strategy or combination of strategies (+/- 5%) ESG incorporation strategy (select all that apply) ☐ Screening alone (i.e. not combined with any other strategies) ☐ Thematic alone (i.e. not combined with any other strategies) ☐ Integration alone (i.e. not combined with any other strategies) Percentage of active listed equity to which the strategy is applied % 100 ☐ Thematic and integration strategies ☐ Screening and thematic strategies ☐ All three strategies combined ☐ We do not apply incorporation strategies Total actively managed listed equities 100% Describe your organisation's approach to incorporation and the reasons for choosing the LEI 01.2 particular ESG incorporation strategy/strategies.

Our approach consists of a two step methodology, narrowing down our investment universe to companies meeting our ESG (Best in Class) and carbon emission / energy transition (Best Effort) criteria. We exlude the following sectors of our investment universe: coal, tabacco.

LEI 01.3

If assets are managed using a combination of ESG incorporation strategies, briefly describe how these combinations are used. [Optional]

ESG & Carbon / Energy transition analysis:

We have decided to entrust the ESG & Carbon rating of our portfolio to an external leading European rating agency: Vigeo

There are two successive ESG and Carbon filters which allow us to fine tune our eligible investment universe before our classic stock picking process.



FIRST STEP ESG RATING: Within each sector, we score from best to worst, and we exclude the last thirty percent. Therefore we are keeping the best companies of each sector.

SECOND STEP FOR CARBON / ENERGY TRANSITION analysis: we proceed in two successive stages:

Initially, we measure the absolute carbon emission for each company; the sector is not a key criterion regarding this Carbon approach.

Companies generating "less than 1 million tons of CO2" are eligible to our investment universe. Companies generating "more than 1 million tons of CO2" will require additional analysis about their Energy transition strategy, Vigeo is used to provide this specific energy transition score. **Then we apply a second filter** about the implementation of Energy transition strategy: Vigeo Energy transition score allows us to assess if companies with high levels of CO2 emissions have already started to implement a decreased CO2 emission strategy.

(A) Implementa	ation: Screening			
LEI 04	Mandato	ory	Public	Descriptive	PRI 1
	LEI 04.1	Indicate and describe the type equities.	of screening you a	oply to your internally managed a	ictive listed
	Type of scr	eening			
	✓ Negative/	exclusionary screening			
	Screened	l by			
	□ Prod	uct			
	☐ Activ	vity			
	☑ Sector				
	☐ Country/geographic region				
	☑ Environmental and social practices and performance				
	☐ Corp	orate governance			
		Description			
		pas Cardif abides to the 8 sector ding exclusion & monitoring CSF		the BNP Paribas group, and the	
		listed equity, with our carbon filtens of CO2) and have not impleme		panies which pollute the most (mo ed CO2 emission strategy.	ore than 1
		est-in-class screening			
	Screened	l by			



□ Product
☐ Activity
☑ Sector
☐ Country/geographic region
$\ensuremath{\boxdot}$ Environmental and social practices and performance
☐ Corporate governance

Description

For direct listed equity, we apply an ESG filter and only invest in the best ranked companies, by sector (top 7 deciles).

With our carbon filter we only invest in the low polluting companies (less than 1M tonnes of CO2); for those who pollutes the most, we only invest if they have already put a decrease emission strategy in place (based on our provider data).

✓ Norms-based screening

Screened by

- ☑ UN Global Compact Principles
- ☑ The UN Guiding Principles on Business and Human Rights
- ☑ International Labour Organization Conventions
- ☑ United Nations Convention Against Corruption
- ☑ OECD Guidelines for Multinational Enterprises
- ☐ Other, specify

Description

Applying the BNP Paribas Group monitoring and exclusion lists reduced our investment universe upfront. A list a "black listed" excluded companies is updated by the group twice a year and directly built in our asset management tool. (should an excluded company be choosen by an asset manager, an alert would be prompted. This is followed and monitored by the compliance department)

LEI 04.2

Describe how you notify clients and/or beneficiaries when changes are made to your screening criteria.

If there is a new exclusion policy, most of the time, the communication department will issue a press release

LEI 05 Mandatory Public Core Assessed PRI 1



LEI 05.1	Indicate which processes your organisation uses to ensure screening is based on robust analysis.		
	ensive ESG research is undertaken or sourced to determine companies' activities and products		
☐ Companie and correct i	es are given the opportunity by you or your research provider to review ESG research on them inaccuracies		
	esearch and data used to identify companies to be excluded/included is subject to internal audit taff, the internal audit function or similar		
☑ Third-part	by ESG ratings are updated regularly to ensure that portfolio holdings comply with fund policies.		
☑ Trading p	☑ Trading platforms blocking / restricting flagged securities on the black list		
\Box A committee or body with representatives independent of the individuals who conduct company research reviews some or all screening decisions			
☐ A periodic	\square A periodic review of the quality of the research undertaken or provided is carried out		
☐ Review and evaluation of external research providers			
☐ Other, specify			
☐ None of the above			
LEI 05.2	Indicate the proportion of your actively managed listed equity portfolio that is subject to		

- <10%
- O 10-50%
- O 51-90%
- >90%

LEI 05.3

Indicate how frequently third party ESG ratings are updated for screening purposes.

- O Quarterly or more frequently
- O Bi-annually
- Annually
- O Less frequently than annually

LEI 05.5

Additional information. [Optional]

ESG data are updated each month. The more specific carbon database is currently updated annually, as well as the Energy Transition Grade. The latter takes into account the company's energy transition policy and how effective it is. The company is being assessed by our data provider through an "energy Transition Score" (0-100). 4 broad categories are provided (weak/initiated/robust/advanced).

(C) Implementation: Integration of ESG factors **LEI 08 Mandatory Public Core Assessed** PRI 1

LEI 08.1

Indicate the ESG factors you systematically research as part of your investment analysis and the proportion of actively managed listed equity portfolios that is impacted by this analysis.



ESG issues	Proportion impacted by analysis	
Environmental		
		Environmental
	O <10%	
	○ 10-50%	
	○ 51-90%	
	● >90%	
Social		
		Social
	O <10%	
	○ 10-50%	
	○ 51-90%	
	● >90%	
Corporate		
Governance		Corporate Governance
	○ <10%	
	O 10-50%	
	○ 51-90%	
	>90%	

We apply an equally weighted score to each main ESG criteria (provided by Vigeo).

LEI 09 Mandatory Public Core Assessed PRI 1



LEI 08.2

LEI 09.1	robust analysis.		
	$\ensuremath{\square}$ Comprehensive ESG research is undertaken or sourced to determine companies' activities and products		
	$\hfill\Box$ Companies are given the opportunity by you or your research provider to review ESG research on them and correct inaccuracies		
☑ Third-par	ty ESG ratings are updated regularly.		
☐ A periodic	c review of the internal research is carried out		
	d, regular ESG specific meetings between responsible investment staff and the fund manager or vestments team		
☑ ESG risk	profile of a portfolio against benchmark		
☑ Analysis	of the impact of ESG factors on investment risk and return performance		
\square Other, sp	ecify		
☐ None of t	ne above		
LEI 09.2	Indicate the proportion of your actively managed listed equity portfolio that is subject to comprehensive ESG research as part your integration strategy.		
○ <10%			
○ 10-50%			
○ 51-90%			
● >90%			
LEI 09.3	Indicate how frequently third party ESG ratings that inform your ESG integration strategy are updated.		
○ Quarterly	or more frequently		
O Bi-Annua	lly		
Annually			
○ Less freq	uently than annually		
LEI 09.5	Describe how ESG information is held and used by your portfolio managers.		
☑ ESG info	rmation is held within centralised databases or tools and it is accessible by all relevant staff		
	☐ ESG information or analysis is a standard section or aspect of all company research notes or industry/sector analysis generated by investment staff		
	$\ensuremath{\boxtimes}$ Systematic records are kept that capture how ESG information and research was incorporated into investment decisions		
□ Other, sp	☐ Other, specify		
□ None of t	□ None of the above		



BNP Paribas Cardif

Reported Information

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Direct - Listed Equity Active Ownership

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	Over	view				
LEA ()1	Manda	tory	Public	Core Assessed	PRI 2
!	New sel	ection op	tions have been added to this i	ndicator. Please	review your prefilled respons	es carefully.
	LEA 0	1.1 lr	ndicate whether your organisation	has an active ow	nership policy.	
	Yes	3				
	L	EA 01.2	Attach or provide a URL to yo	ur active ownersh	ip policy.	
	(Attachm	ent provided:			
		URL pro	vided:			
	L	EA 01.3	Indicate what your active enga	agement policy co	overs:	
			•			
			General approach to active	ownership		
		☑ Confli	cts of interest			
		✓ Alignr	ment with national stewardship co	de requirements		
			s/funds covered by active owners	ship policy		
			ctations and objectives			
		□ Enga	gement approach			
		☑ (Prox	y) voting approach			
			Voting			
		✓ [ESG issues			
		✓ F	Prioritisation and scope of voting	activities		
		✓ N	Methods of voting			
		\checkmark	Fransparency of voting activities			
		□ F	Regional voting practice approach	nes		
		□ F	Filing or co-filing resolutions			
			Company dialogue pre/post-vote			
		✓ [Decision-making processes			
			Securities lending processes			
			Other specify;			
		□ Other				
		☐ None	of the above			



LEA 01.4

Do you outsource any of your active ownership activities to service providers?

O Yes

No

LEA 01.6

Additional information [optional]

We have a provider to advise us in our voting policy (ISS)

Engagement

LEA 02 Mandatory Public Core Assessed PRI 1,2,3

LEA 02.1

Indicate the method of engagement, giving reasons for the interaction.

Type of engagement	Reason for interaction
Individual / Internal staff engagements	☑ To influence corporate practice (or identify the need to influence) on ESG issues
	☑ To encourage improved/increased ESG disclosure
	☑ To gain an understanding of ESG strategy and/or management
	☐ We do not engage via internal staff
Collaborative engagements	☐ To influence corporate practice (or identify the need to influence) on ESG issues
	☐ To encourage improved/inreased ESG disclosure
	☐ To gain an understanding of ESG strategy and/or management
	☑ We do not engage via collaborative engagements
Service provider engagements	☐ To influence corporate practice (or identify the need to influence) on ESG issues
	☐ To encourage improved/increased ESG disclosure
	☐ To gain an understanding of ESG strategy and/or management
	☑ We do not engage via service providers

LEA 03 Mandatory Public Core Assessed PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.

LEA 03.1

Indicate whether your organisation has a formal process for identifying and prioritising engagements.

○ Yes

No



LEA 04 Mandatory Public Core Assessed PRI 2

New selection options have been added to this indicator. Please review your prefilled responses carefully.

Individual / Internal engagements

O All engagement activities
O Majority of engagement activities
O Minority of engagement activities
O We do not define specific objectives for engagement activities carried out by internal staff.

LEA 05 Mandatory Public Core Assessed PRI 2

LEA 05.1 Indicate if you monitor and/or review engagement outcomes.

Individual / Internal engagements

O Yes, in all cases
O Yes, in majority of cases
O Yes, in a minority of cases
We do not monitor, or review engagement outcomes carried out by our internal staff.

LEA 06 Mandatory Public Additional Assessed PRI 2,4

LEA 06.1

Indicate whether your organisation has an escalation strategy when engagements are unsuccessful.

○ Yes

No

LEA 07 Voluntary Public Additional Assessed PRI 1,2

LEA 07.1

Indicate whether insights gained from your organisation's engagements are shared with investment decision-makers.

Type of engagement	Insights shared
Individual / Internal staff engagements	● Yes, systematically
muividuai / internai staii engagements	○ Yes, occasionally
	○ No



	07 2
ᄪ	01.2

Indicate the practices used to ensure information and insights collected through engagements are shared with investment decision-makers.

- $\ensuremath{\square}$ Involving investment decision-makers when developing engagement programme
- ☑ Holding investment team meetings and/or presentations
- ☐ Using IT platforms/systems that enable data sharing
- ☑ Internal process that requires portfolio managers to re-balance holdings based on interaction and outcome levels
- ☐ Other; specify
- ☐ None

LEA 07.3

Indicate whether insights gained from your organisation's engagements are shared with your clients/beneficiaries.

Type of engagement	Insights shared
Individual/Internal staff engagements	Yes, systematicallyYes, occasionally
	No

LEA 08 Mandatory Public Gateway PRI 2

LEA 08.1

Indicate if you track the number of your engagement activities.

Type of engagement	Tracking engagements
	○ Yes, we track the number of our engagements in full
Individual / Internal staff engagements	○ Yes, we partially track the number of our engagements
	We do not track

(Proxy) voting and shareholder resolutions

LEA 12 Mandatory Public Descriptive PRI 2

LEA 12.1

Indicate how you typically make your (proxy) voting decisions.

Approach

- O We use our own research or voting team and make voting decisions without the use of service providers.
- We hire service provider(s) who make voting recommendations and/or provide research that we use to guide our voting decisions.



	Based on
○ the servi	ce provider voting policy we sign off on
our own voting policy	

 $\ensuremath{\bigcirc}$ our clients' requests or policies

O other, explain

O We hire service provider(s) who make voting decisions on our behalf, except for some pre-defined scenarios where we review and make voting decisions.

O We hire service provider(s) who make voting decisions on our behalf.

LEA 12.2

Provide an overview of how you ensure your voting policy is adhered to, giving details of your approach when exceptions to the policy are made.

Our voting policy is compliant with our proxy voting provider policy. Our provider has only an advisory role, but do not vote on our behalf. If there is a difference of point of view between our provider and us, we opt for our internal policy.

A 15	Manda	atory	Public	Descriptive	PRI 2
LEA 1	E 4	Indicate the proportion of votes whe raised concerns with companies ah		ce providers acting on your behal	f have
O 100	%				
O 99-	75%				
O 74-	50%				
O 49-2	25%				
O 24-	1%				
Neit	ther we r	nor our service provider(s) raise cor	ncerns with compar	nies ahead of voting	

LEA 16 Mandatory Public Core Assessed PRI 2

LEA 16.1

Indicate the proportion of votes participated in within the reporting year in which, you and/or the service provider(s) acting on your behalf, have communicated to companies the rationale for abstaining or voting against management recommendations.

O 100%

O 99-75%

O 74-50%

O 49-25%

O 24-1%

• We do not communicate the rationale to companies

O Not applicable because we and/or our service providers do not abstain or vote against management recommendations

LEA 17 Mandatory Public Core Assessed PRI 2



LEA 17.1

For listed equities where you and/or your service provider have the mandate to issue (proxy) voting instructions, indicate the percentage of votes cast during the reporting year.

We do track or collect this information

	Votes cast (to the nearest 1%)
	%
88	
	Specify the basis on which this percentage is calculated
○ of t	he total number of ballot items on which you could have issued instructions
○ of t	he total number of company meetings at which you could have voted
● of t	he total value of your listed equity holdings on which you could have voted
○ We do n	ot track or collect this information
LEA 17.2	Explain your reason(s) for not voting on certain holdings
☐ Shares \	were blocked
□ Notice, b	pallots or materials not received in time
☑ Missed o	deadline
☐ Geograp	phical restrictions (non-home market)
□ Cost	
☐ Conflicts	s of interest
☐ Holdings	s deemed too small
☑ Administration	trative impediments (e.g., power of attorney requirements, ineligibility due to participation in share
☐ Client re	quest
☐ Other	

LEA 18	Voluntary	Public	Additional Assessed	PRI 2
--------	-----------	--------	---------------------	-------

LEA 18.1

Indicate if you track the voting instructions that you and/or your service provider on your behalf have issued.

Yes, we track this information

LEA 18.2

Of the voting instructions that you and/or third parties on your behalf issued, indicate the proportion of ballot items that were:



Voting instructions	Breakdown as percentage of votes cast
For (supporting) management recommendations	88
Against (opposing) management recommendations	12
Abstentions	0

100%

 \bigcirc No, we do not track this information

LEA 18.3

In cases where your organisation voted against management recommendations, indicate the percentage of companies you have engaged.

LEA 19 Mandatory Public Core Assessed PRI 2

LEA 19.1 Indicate whether your organisation has a formal escalation strategy following unsuccessful voting.

○ Yes

No

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Direct - Fixed Income

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ESG incorporation in actively managed fixed income

Implementation processes

FI 01 Mandatory Public Gateway PRI 1	FI 01	Mandatory	Public	Gateway	PRI 1
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FI 01.1

Indicate (1) Which ESG incorporation strategy and/or combination of strategies you apply to your actively managed fixed income investments; and (2) The proportion (+/- 5%) of your total actively managed fixed income investments each strategy applies to.

SSA		
		Screening alone
	100	
		Thematic alone
	0	
		Integration alone
	0	
		Screening + integration strategies
	0	
		Thematic + integration strategies
	0	
		Screening + thematic strategies
	0	
		All three strategies combined
	0	
		No incorporation strategies applied
	0	
Corporate (financial)	100%	
(a.real)		Screening alone
	0	
		Thematic alone
	0	
		Integration alone
	0	
		Screening + integration strategies
	0	

	Thematic + integration strategies
0	
	Screening + thematic strategies
0	
	All three strategies combined
100	
	No incorporation strategies applied
0	
100%	



Corporate (non-		
financial)		Screening alone
	0	
		Thematic alone
	0	
		Internation clare
		Integration alone
	0	
		Screening + integration strategies
	0	
		Thematic + integration strategies
	0	
		Screening + thematic strategies
	0	
		All three strategies combined
	100	
		No incorporation strategies applied
	0	
	100%	

Describe your reasons for choosing a particular ESG incorporation strategy and how combinations of strategies are used.

Regarding SSA, we chose to invest in countries where the main human rights treaties apply.

As mentioned in the Listed Equity module, we apply an ESG filter to adjust our investment universe. We use the same process (Best-In-Class + Best Effort) for corporate bonds (financial and non financial).

FI 03.1 Indicate how you ensure that your ESG research process is robust:								
	☐ Compreh and/or servi		s under	taken internally to determ	nine companies' activities; and p	roducts		
	☑ Issuers a correct inac		y by you	u or your research provid	er to review ESG research on th	em and		
	☑ Issuer information and/or ESG ratings are updated regularly to ensure ESG research is accurate							
	$\hfill \square$ Internal audits and regular reviews of ESG research are undertaken in a systematic way.							
	\Box A materiality/sustainability framework is created and regularly updated that includes all the key ESG risks and opportunities for each sector/country.							
	☐ Other, specify							
	☐ None of the above							
	FI 03.2	Describe how your E	ESG info	ormation or analysis is sh	nared among your investment te	am.		
	☑ ESG info	rmation is held within a	central	ised database and is acc	essible to all investment staff			
	☑ ESG info	rmation is displayed on	front o	ffice research platforms				
	☐ ESG info		em on a	all individual issuer summ	naries, research notes, 'tear she	ets', or		
	☑ Investme committee r		discuss	ESG information on issu	ıers as a standard item during ir	vestment		
	⊠ Records	capture how ESG infor	mation	and research was incorp	orated into investment decisions	;		
	☑ Other, sp	ecify						
					G data, as well as list of compar	nies		
	excluded ☐ None of t	from our investment ur	niverse.					
	□ None or t	ne above						
	(A) Impleme	ntation: Screening						
FLOA				D 11	0.1	DDI 4		
FI 04	Mand	atory		Public	Gateway	PRI 1		
	FLOAA	Indicate the type of	o o ro o p i r	ag vou conduct				
	FI 04.1	Indicate the type of	screemi	ig you conduct.				
	Select all that apply							
SSA Corporate (financial) Corporate (non-financial)								
	Negative/e							
Positive/best-in-class screening								
						1		
	Norms-based screening							



FI 04.2

Describe your approach to screening for internally managed active fixed income

We exclude countries which doesn't respect the main international human rights treaties.

We use a best-in-class screening for the corporate bonds: we apply an ESG filter to adjust our investment environment.

As well as for equities, some sectors are excluded from our investment universe on the corporate side (e.g coal, tobacco,...)

FI 06 Mandatory Public Core Assessed PRI 1

FI 06.1

Indicate which systems your organisation has to ensure that fund screening criteria are not breached in fixed income investments.

Type of screening	Checks
	☐ Analysis is performed to ensure that issuers meet screening criteria
Negative/exclusionary screening?	☑ We ensure that data used for the screening criteria is updated at least once a year.
	☑ Automated IT systems prevent our portfolio managers from investing in excluded issuers or bonds that do not meet screening criteria
	$\hfill \square$ Audits of fund holdings are undertaken yearly by internal audit or compliance functions
	☐ Other, specify
	☐ None of the above
	☐ Analysis is performed to ensure that issuers meet screening criteria
Positive/best-in-class screening	☑ We ensure that data used for the screening criteria is updated at least once a year.
	☑ Automated IT systems prevent our portfolio managers from investing in excluded issuers or bonds that do not meet screening criteria
	$\hfill \square$ Audits of fund holdings are undertaken yearly by internal audit or compliance functions
	☐ Other, specify
	☐ None of the above

(R) Imn	lemen	tation:	Thematic

FI 08	Mandatory	Public	Core Assessed	PRI 1



FI 08.1	Indicate whether you encourage transparency and disclosure relating to the issuance of themed bonds as per the Green Bonds Principles, Social Bond Principles, or Sustainability Bond Guidelines				
☐ We requir	re that themed bond proceeds are only allocated to environmentally or socially beneficial projects				
☐ We require the issuer (or 3rd party assurer) to demonstrate a process which determines the eligibility of projects to which themed bond proceeds are allocated					
☐ We require issuers to demonstrate a systematic and transparent process of disbursing themed bond proceeds to eligible projects until all funds are allocated					
	re issuers to report at least once per year on the projects to which proceeds have been allocated lescription of those projects				
☐ Other, spe	ecify				
✓ None of the	ne above				

Describe the actions you take when issuers do not disburse bond proceeds as described in the offering documents.

We do not currently have a process to ensure that green bond's proceeds are used as described in the offering documents.

FI 09.1 Indicate how you assess the environmental or social impact of your thematic investments.

| We require issuers to report at least once per year on specific environmental or social impacts resulting from our themed investments
| We ensure independent audits are conducted on the environmental or social impact of our investments
| We have a proprietary system to measure environmental and social impact
| We measure the impact of our themed bond investments on specific ESG factors such as carbon emissions or human rights
| Other, specify
| None of the above

(C) Implementation: Integration

FI 10 Mandatory Public Descriptive PRI 1

FI 10.1 Describe your approach to integrating ESG into traditional financial analysis.

We integrate ESG into traditional financial analysis by applying an ESG filter to adjust our investment universe (by using different ESG data from our provider (Company & Country ESG ratings / company SRI global information / Carbon footprint and Energy Transition score)).

This process (Best-In-Class) is used for corporate bonds (financial and non financial).

Describe how your ESG integration approach is adapted to each of the different types of fixed income you invest in.



Corporate (financial)

In our approach, a systematic review is done for our ESG integration data.

We are ranking corporates for each sector. To do so, we apply a decile classification which allow us to integrate in our investment universe companies that have the best ESG ranking.

Corporate (non-financial)

In our approach, a systematic review is done for our ESG integration data.

We are ranking corporates for each sector. To do so, we apply a decile classification which allow us to integrate in our investment universe companies that have the best ESG ranking.

FI 11	FI 11 Mand		atory	Public	Core Assessed	PRI 1
	FI 1	1.1	Indicate how ESG information is	typically used as pa	art of your investment process.	

Select all that apply

	Corporate (financial)	Corporate (non-financial)
ESG analysis is integrated into fundamental analysis	V	V
ESG analysis is used to adjust the internal credit assessments of issuers.	V	
ESG analysis is used to adjust forecasted financials and future cash flow estimates.		
ESG analysis impacts the ranking of an issuer relative to a chosen peer group.	Ø	V
An issuer's ESG bond spreads and its relative value versus its sector peers are analysed to find out if all risks are priced in.		
The impact of ESG analysis on bonds of an issuer with different durations/maturities are analysed.		
Sensitivity analysis and scenario analysis are applied to valuation models to compare the difference between base-case and ESG-integrated security valuation.		
ESG analysis is integrated into portfolio weighting decisions.	\checkmark	V
Companies, sectors, countries and currency and monitored for changes in ESG exposure and for breaches of risk limits.		
The ESG profile of portfolios is examined for securities with high ESG risks and assessed relative to the ESG profile of a benchmark.		
Other, specify		

FI 12	2 Mandatory		Public	Additional Assessed	PRI 1	
FI 12		2.1	Indicate the extent to which ESG	issues are reviewe	ed in your integration process.	



	Environment	Social	Governance
Corporate (financial)	Environmental	Social	Governance
(midifoldi)	Systematically	Systematically	Systematically
	Occasionally	Occasionally	Occasionally
	○ Not at all	○ Not at all	○ Not at all
Corporate (non-	Environmental	Social	Governance
financial)	Systematically	Systematically	Systematically
	○ Occasionally	Occasionally	○ Occasionally
	○ Not at all	○ Not at all	○ Not at all

FI 12.2 Please provide more detail on how you review E, S and/or G factors in your integration process.

Corporate (financial)

We challenge the data given thanks to our past analysis and experience and can have to request further explanations from our data provider Vigeo if significant changes in the ratings are observed. We also receive alerts from our provider everytime a significant event happens and which might have an impact on the ESG scores of the company. They provide us with an explanation of the event and the impact it has on the different ESG ratings of the company.

Corporate (non-financial)

We challenge the data given thanks to our past analysis and experience and can have to request further explanations from our data provider Vigeo if significant changes in the ratings are observed. We also receive alerts from our provider everytime a significant event happens and which might have an impact on the ESG scores of the company. They provide us with an explanation of the event and the impact it has on the different ESG ratings of the company.



BNP Paribas Cardif

Reported Information

Public version

Direct - Property

PRI disclaimer

This document presents information reported directly by signatories. This information has not been audited by the PRI Secretariat or any other party acting on their behalf. While this information is believed to be reliable, no representations or warranties are made as to the accuracy of the information presented, and no responsibility or liability can be accepted for any error or omission.



Overview

PR 01 Mandatory Public Core Assessed PRI 1-6

PR 01.1

Indicate if your organisation has a Responsible Property Investment (RPI) policy.

Yes

PR 01.2

Provide a URL or attach the document

☑ URL

{hyperlink:http://www.planbatimentdurable.fr/le-plan-batiment-donne-un-second-souffle-a-la-a1174.html}

☑ Attach Document

{hyperlink:20180309 - SYNTHESE RAPPORT SUR STRATEGIE ENVIRONNEMENTALE DI de 35pages.ppt [1517KB]}

 \bigcirc No

PR 01.3

Provide a brief overview of your organisation's approach to responsible investment in property, and how you link responsible investment in property to your business strategy. [Optional]

We develop an environmental strategy for our real estate investments that we detail during our Investment and Asset Management Committee, twice a year.

We participate in CSE commitees forth a year.

Pre-investment (selection)

PR 04 Mandatory Public Gateway/Core Assessed PRI 1

PR 04.1

Indicate if your organisation typically incorporates ESG issues when selecting property investments.

Yes

PR 04.2

Provide a description of your organisation's approach to incorporating ESG issues in property investment selection.

We take into account all ESG issues in property investment selection

PR 04.3

Indicate which E, S and/or G issues are typically considered by your organisation in the property investment selection process, and list up to three examples per issue.

☑ Environmental



	Environmental example 1, select one				
☐ Climate	change adaptation				
☐ Contam	ination				
☑ Energy	☑ Energy efficiency				
☐ Energy	supply, Flooding, GHG emissions				
☐ Indoor €	environmental quality				
☐ Natural	hazards				
☐ Resilier	nce				
☐ Transpo	ortation				
□ Water e	fficiency				
□ Waste r	nanagement				
□ Water s	upply				
☐ Other					
☐ Other					
☐ Flooding	g				
☐ GHG er	nissions				
	Environmental example 2, select one				
☐ Climate	change adaptation				
☐ Contam	ination				
☐ Energy	efficiency				
☐ Energy	supply, Flooding, GHG emissions				
□ Indoor e	environmental quality				
☐ Natural	hazards				
☐ Resilier	ce				
☐ Transpo					
□ Water e					
	nanagement				
☐ Water s	upply				
☐ Other					
☐ Other					
☐ Flooding					
☑ GHG er	nissions				

Environmental example 2, description

BNP P Cardif invest in a residential building in wood construction. That material exhibit lower life cycle GHG emissions than concrete.



	Environmental example 3, select one				
☐ Climate	e change adaptation				
□ Contan	nination				
☐ Energy	☐ Energy efficiency				
□ Energy	supply, Flooding, GHG emissions				
□ Indoor	environmental quality				
☐ Natural	hazards				
☐ Resilier	nce				
☐ Transp	ortation				
☑ Water e	efficiency				
□ Waste	management				
☐ Water s	supply				
☐ Other					
☐ Other					
☐ Floodin	g				
☐ GHG e	missions				
	Environmental example 3, description				
BNP P Card	Environmental example 3, description if invest in the construction of a office building that use rainwater for water green spaces.				
BNP P Card					
☑ Social	if invest in the construction of a office building that use rainwater for water green spaces.				
☑ Social ☐ Buildinę	if invest in the construction of a office building that use rainwater for water green spaces. Social example 1, select one				
☑ Social ☐ Buildinę	Social example 1, select one g safety and materials safety and wellbeing				
☐ Social ☐ Building ☐ Health,	Social example 1, select one g safety and materials safety and wellbeing				
☐ Building ☐ Health, ☐ Socio-e ☐ Access	Social example 1, select one g safety and materials safety and wellbeing				
☐ Building ☐ Health, ☐ Socio-e ☐ Access ☑ Afforda	Social example 1, select one g safety and materials safety and wellbeing conomic ibility				
☐ Building ☐ Health, ☐ Socio-e ☐ Access ☑ Afforda	Social example 1, select one g safety and materials safety and wellbeing economic ibility ble Housing				
☐ Building ☐ Health, ☐ Socio-e ☐ Access ☑ Afforda ☐ Occupie	Social example 1, select one g safety and materials safety and wellbeing economic ibility ble Housing				
☐ Building ☐ Health, ☐ Socio-e ☐ Access ☑ Afforda ☐ Occupie	Social example 1, select one g safety and materials safety and wellbeing economic ibility ble Housing				
☐ Building ☐ Health, ☐ Socio-e ☐ Access ☑ Afforda ☐ Occupie ☐ Other ☐ Other	Social example 1, select one g safety and materials safety and wellbeing economic ibility ble Housing				

Houses for people in precarious situation Houses for people with modest income



	Social example 2, select one					
☐ Building	safety and materials					
☐ Health,	Safety and wellbeing					
☐ Socio-e	conomic					
	bility					
☐ Affordat	ole Housing					
☐ Occupie	er Satisfaction					
☐ Other						
☐ Other						
☐ Other						
	Social example 2, description [OPTIONAL]					
	Cardif is investing in a building, It makes sure that this building is accessible to people with					
reduced mob	ility.					
	Social example 3, select one					
_	safety and materials					
	Safety and wellbeing					
☐ Socio-e						
☐ Accessi						
	ole Housing					
☐ Occupie	er Satisfaction					
☐ Other						
☐ Other						
☐ Other						
	Governance example 1, select one					
✓ Anti-brib	pery & corruption					
☐ Board s	tructure					
☐ Conflicts	s of interest					
☐ Governa	ance structure					
☐ Regulat	ory					
☐ Shareho	older structure & rights					
☐ Supply of	chain governance					
☐ Other						
☐ Other						
□ Other						



	Governance example 2, select one			
☐ Anti-brib	pery & corruption			
☐ Board st	tructure			
☑ Conflicts	s of interest			
☐ Governa	ance structure			
☐ Regulate	□ Regulatory			
☐ Shareho	older structure & rights			
☐ Supply of	chain governance			
☐ Other				
☐ Other				
☐ Other				
	Governance example 3, select one			
☐ Anti-brib	pery & corruption			
□ Board st	tructure			
☐ Conflicts	s of interest			
☐ Governa	ance structure			
☑ Regulato	ory			
☐ Shareho	older structure & rights			
☐ Supply o	chain governance			
☐ Other				
☐ Other				
☐ Other				
○ No				
PR 04.4 Addition	onal information. [Optional]			
	ne drop down list are considered. y with the BNP P group demands			

Mandatory **Public Core Assessed** PRI 1 PR 06



	PR 06.1	Indicate if ESG issues impacte year.	ed your property inve	estment selection process during	the reporting
	☑ ESG issues helped identify risks and/or opportunities for value creation				
	☑ ESG issues led to the abandonment of potential investments				
	☑ ESG issues impacted the investment in terms of price offered and/or paid				
	$\ensuremath{ riangledown}$ ESG issues impacted the terms in the shareholder/purchase agreements and/or lending covenants				
	\square ESG issues were considered but did not have an impact on the investment selection process				
	☐ Other, sp	ecify			
	☐ Not applie	cable, our organisation did not se	lect any investments	s in the reporting year	
	□ We do no	t track this potential impact			
	PR 06.2	Indicate how ESG issues impa reporting year.	acted your property i	nvestment deal structuring proce	sses during the
	☑ ESG issu	es impacted the investment in ter	rms of price offered	and/or paid	
	☑ ESG issu	es impacted the terms in the sha	reholder/purchase a	greements and/or lending covena	ants
	☐ ESG issues were considered but did not have an impact on the deal structuring process				
	☐ Other, specify				
	\square Not applicable, our organisation did not select any investments in the reporting year				
	☐ We do not track this potential impact				
	Selection,	appointment and monitorin	g third-party pro	perty managers	
PR 07	7 Mai	ndatory	Public	Core Assessed	PRI 4
	PR 07.1	Indicate if your organisation in of third-party property manage		n your selection, appointment an	d/or monitoring
	Yes				
	PR 07.2 Indicate how your organisation includes ESG issues in your selection, appointment and/or monitoring of third party property managers.				
	☑ Selection process of property managers incorporated ESG issues				

Types of actions

- $\ensuremath{\square}$ Request explanation of how ESG is effectively integrated, including inquiries about governance and processes
- $\ensuremath{\square}$ Request track records and examples of how the manager implements ESG in their asset and property management
- ☑ Discuss property level out-performance opportunities through greater integration of ESG criteria
- $\ensuremath{\square}$ Request explanation of engaging stakeholders on ESG issues
- ☐ Other, explain



	Coverage
⊚ >75% t	o 100%
○ >50% t	0 75%
○ <50%	
☑ Contractual	requirements when appointing property managers includes ESG issues
	Types of actions
☐ Include	clear and detailed expectations for incorporating ESG
☐ Require	e dedicated ESG procedures in all relevant asset and property management phases
	SG reporting requirements
	SG performance targets
☐ Other,	explain
	Coverage
⊚ >75% t	o 100%
○ >50% t	o 75%
○ <50%	
☑ Monitoring o	of property managers covers ESG responsibilities and implementation
	Types of actions
✓ Perform timeframe	nance against quantitative and material environmental / resource targets over specified
☑ Perforn benchma	nance against quantitative and material environmental / resource targets against relevant rks
	nance against quantitative and qualitative targets to address social impacts of the nvestment,
☐ Other,	explain
	Coverage
⊚ >75% t	o 100%
○ >50% t	0 75%
○ <50%	
)	

BNP P CARDIF defines targets that must be followed by third party property managers.

property investments.

Third-party property managers have ESG ambitions in their global strategy, which are described in their own ESG report, they apply in our property investments.

Provide a brief description of your organisations selection, appointment and monitoring of third

party property managers and how they contribute to the management of ESG issues for your

For office buildings and shopping centers, third party property managers are continuously liaising with an environmental independant advisory company (investigating the environmental action plan, energy efficiency monitoring, raising tenants' awareness etc).



PR 07.3

Post-investment (monitoring and active ownership)

Overview

PR 08 Mandatory Public Gateway PRI 2

PR 08.1

Indicate if your organisation, and/or property managers, considers ESG issues in post-investment activities relating to your property assets.

Yes

PR 08.2

Indicate whether your organisation, and/or property managers, considers ESG issues in the following post-investment activities relating to your property assets.

- ☑ We consider ESG issues in property monitoring and management
- ☑ We consider ESG issues in property developments and major renovations.
- ☑ We consider ESG issues in property occupier engagements
- ☑ We consider ESG issues in community engagements related to our properties
- ☐ We consider ESG issues in other post-investment activities, specify

PR 08.3

Describe how your organisation, and/or property managers, considers ESG issues in post-investment activities related to your property assets.

For all real estate properties, BNP P CARDIF evaluate energy consumption and GHG emissions in order to establish a strategy to reduce environmental impacts.

- 1) For office properties, BNP P Cardif considers energy efficiency issues by:
- Conducting energy audits on each building that indicate :
- energy consumption in a given year (2011)
- 'eco-friendly behaviour' description for users and the maintenance companies to adopt, giving recommendations to improve energy efficiency in a short or tong-term perspective
 - Applying actions described in the audits, after annual validation committees, with concerned parties (users, maintenance company and investors)
 - Measuring the evolution of energy consumption every year in order to adapt actions
 - When renovation works are being carried out, taking a global approach to environmental issues (water
 efficiency, waste management, sustainable building material, healthy and comfortable indoor
 environment). The minimum requirement is to replace energy-intensive equipment by more efficient
 one.
- 2) For residential properties, when renovation works are being carried out, the minimum requirement is to replace energy-intensive equipment by more efficient one.
- 3) For shopping centers and office properties, BNP P CARDIF considers ESG issues by having an environmental certification approach to covers:
 - environmental site development requirements
 - sustainable building material
 - · water efficiency requirements
 - energy efficiency requirements



· waste management plans for each site

 \bigcirc No

Property monitoring and management

PR 09 Mandatory Public Core Assessed PRI 2,3

PR 09.1

Indicate the proportion of property assets for which your organisation, and/or property managers, set and monitored ESG targets (KPIs or similar) during the reporting year.

- \bigcirc >90% of property assets
- 51-90% of property assets
- 10-50% of property assets
- <10% of property assets

(in terms of number of property assets)

PR 09.2

Indicate which ESG targets your organisation and/or property managers typically set and monitor

☑ Environmental

Target/KPI	Progress Achieved
30% decrease in office buildings energy consumption between 2011 and 2020 monitoring energy-efficiency action plans (1-eco-friendly behaviour, 2-replacement energy-intensive equipments, 3-renovation works integrating ESGissue)- Reduce GHG emissions	83% of the 2020 target achieved - Evaluation of GHG emissions achieved <w:br></w:br> - 23% decrease on GHG emissions between 2011 and 2017 for office buildings <w:br></w:br> - Investment in residential building in wood construction
Increase the percentage of office buildings with an environmental certification	Increase of 10% for all office buildings

Target/KPI	Progress Achieved
Invest in houses for people in difficulty or with modest income	In 2018, our commitment represents 180M€ : <w:br></w:br> -affordable houses fund (FLI1&FL2) : 160M€. FLI2 is a new commitment <w:br></w:br> -places for emergency housing fund (Hemisphère) : 20M€

☑ Governance



Target/KPI	Progress Achieved
Improve internal knowledge in ESG issues Participate in the ESG	OID membership - BNP P CARDIF transmits data to IFPEB-OID -Contribute towards the "Baromètre de l'immobilier Responsable" of OID <w:br></w:br> -Contribute towards the "Baromètre de la performance énergétique" of OID
benchmark Promote innovation	- First residential building in wood construction. This project is still under study <w:br></w:br> - Office building in a "smart grid" project : CORDEES

[☐] We do not set and/or monitor against targets

Property developments and major renovations

PR 11	Mandatory	Public	Core Assessed	PRI 2

PR 11.1

Indicate the proportion of active property developments and major renovations where ESG issues have been considered.

- >90% of active developments and major renovations
- 51-90% of active developments and major renovations
- 10-50% of active developments and major renovations
- <10% of active developments and major renovations
- O N/A, no developments and major renovations of property assets are active

(by number of active property developments and refurbishments)

PR 11.2

Indicate if the following ESG considerations are typically implemented and monitored in your property developments and major renovations.

- ☑ Environmental site selection requirements
- ☑ Environmental site development requirements
- ☑ Sustainable construction materials
- ☑ Water efficiency requirements
- ☑ Energy efficiency requirements
- ☑ Energy generation from on-site renewable sources
- ☑ Waste management plans at sites
- ☑ Health and safety management systems at sites
- ☑ Health and wellbeing of residents
- ☑ Construction contractors comply with sustainability guidelines
- ☑ Resilient building design and orientation
- ☐ Other, specify

PR 11.3 Additional information. [Optional

We incorporate ESG issues into new developments and major renovation projects in several ways

- BNP Paribas Cardif complies with regulations for existing buildings (thermic regulation)
- Our developments and major renovation projects aim to reduce energy consumption by at least 38%



- Upon certain constraints (technical and financial feasability) BNP Paribas Cardif aims to obtain major environmental certifications (HQE, BREEAM) or labels (BBC Effinergie)

Occupier engagement **PR 12 Mandatory Public Core Assessed** PRI 2 Indicate the proportion of property occupiers your organisation, and/or your property managers, PR 12.1 engaged with on ESG issues during the reporting year. ○ >90% of occupiers ● 50-90% of occupiers ○ 10-50% of occupiers <10% of occupiers</p> (in terms of number of occupiers) Indicate if the following practises and areas are typically part of your, and/or your property PR 12.2 managers', occupier engagements. ☑ Distribute a sustainability guide to occupiers ☑ Organise occupier events focused on increasing sustainability awareness ☐ Deliver training on energy and water efficiency ☐ Deliver training on waste minimisation ☑ Provide feedback on energy and water consumption and/or waste generation ☐ Provide feedback on waste generation ☐ Carry out occupier satisfaction surveys ☐ Health and wellbeing of residents ☑ Offer green leases ☐ Other, specify PR 12.3 Additional information. [Optional]

For office buildings, and since 2013, the law obliges tenants (who rent more than 2000 square meters) to sign green lease and attend an annual green committee, where stakeholders discuss:

- information about energy, water consumption or waste
- action plans to reduce environmental impact and consumption

All the tenants of BNP P CARDIF have to sign a green lease and attend an annual green committee



BNP Paribas Cardif

Reported Information

Public version

Confidence building measures

PRI disclaimer

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	Confidence building measures					
CM 01	CM 01 Mandatory			Public	Additional Assessed	General
	le disease		Indicate whether the reported inforr	nation you have nr	ovided for your DDI Transparency	Peport this
	CM 01	.1	year has undergone:	nation you have pro	ovided for your Fixt Transparency	rroport tills
	□ Thi	rd part	y assurance over selected responses	from this year's PF	RI Transparency Report	
			y assurance over data points from oth nis year	ner sources that hav	ve subsequently been used in you	ır PRI
	☐ Thii PRI th		y assurance or audit of the correct im r)	plementation of RI	processes (that have been report	ed to the
			udit of the correct implementation of F he PRI this year)	RI processes and/or	accuracy of RI data (that have b	een
	☑ Inte	rnal ve	erification of responses before submis	sion to the PRI (e.ç	g. by the CEO or the board)	
	(Who	le PRI Transparency Report has beer	n internally verified		
		Sele	cted data has been internally verified			
	☐ Oth	er, spe	ecify			
	□ Nor	ne of th	ne above			
CM 02	2	Man	ndatory	Public	Descriptive	General
_						
	CM 02	.1	We undertook third party assurance	e on last year's PRI	Transparency Report	
	O Wh	ole PR	RI Transparency Report was assured I	ast year		
	○ Sel	ected o	data was assured in last year's PRI Ti	ransparency Repor	t	
	• We	did no	ot assure last year's PRI Transparency	y report		
	○ Nor	ne of th	ne above, we were in our preparation	year and did not re	port last year.	
CM 03	3	Man	ndatory	Public	Descriptive	General
	CM 03.1 We undertake confidence building measures that are unspecific to the data contained in our PRI Transparency Report:					our PRI
	☐ We adhere to an RI certification or labelling scheme					
	☐ We carry out independent/third party assurance over a whole public report (such as a sustainability report)					
	extracts of which are included in this year's PRI Transparency Report ☐ ESG audit of holdings					
	☐ E3G addit of holdings ☑ Other, specify					
	Sustainability report & Sustai					
	agencies due the 173 article legal requirements.					
	☐ None of the above					
CM 04	1	Mar	ndatory	Public	Descriptive	General



CM 04.1

Do you plan to conduct third party assurance of this year's PRI Transparency report?

- O Whole PRI Transparency Report will be assured
- O Selected data will be assured
- We do not plan to assure this year's PRI Transparency report

CM 07 Mandatory Public Descriptive General

CM 07.1

Indicate who has reviewed/verified internally the whole - or selected data of the - PRI Transparency Report . and if this applies to selected data please specify what data was reviewed

Who has conducted the verification

☑ CEO or other Chief-Level staff

Sign-off or review of responses
□ Sign-off
☑ Review of responses
☐ The Board
□ Investment Committee
□ Compliance Function
☑ RI/ESG Team
☑ Investment Teams
□ Legal Department
□ Other (specify)